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Key Highlights

New Order

- □ Received order for upgrading Cheyyur Vandavasi Polur Road including ECR link (ODR) Cheyyur Panayur Road to 2 laning in the state of Tamil Nadu on EPC mode aggregating to Rs. 5,389 mn (Rs. 6,036 mn incl. GST)
 - ✓ Project to be completed within period of 39 months from appointed date

Appointed Date

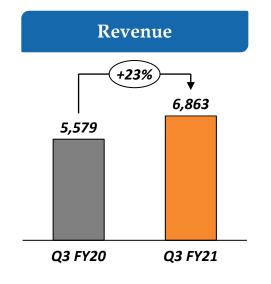
- ☐ Declaration of Appointed Date by NHAI for KNR Palaai Infra Private Limited
 - ✓ NHAI declared 5th October 2020 as appointed date

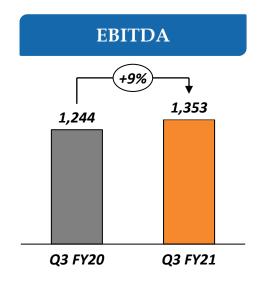


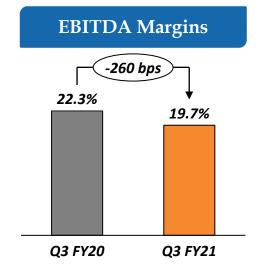
Financial Highlights

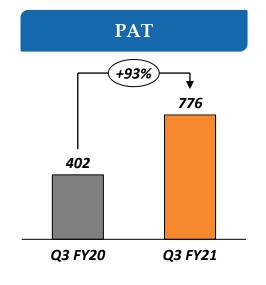
Rs. Million

Quarter 3

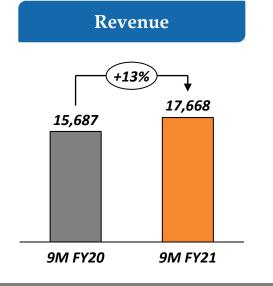


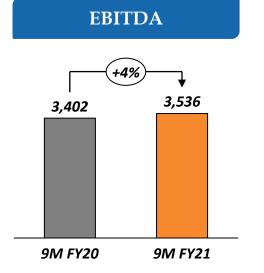


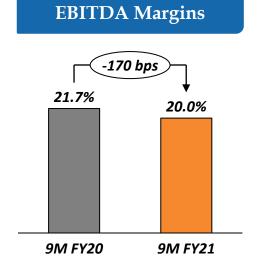


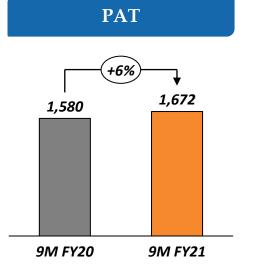














Standalone Financial Results

De Baillion				Stand	alone			
Rs. Million	Q3 FY21	Q3 FY20	YoY	Q2 FY21	QoQ	9M FY21	9M FY20	YoY
Total Revenue	6,862.7	5,578.8	23%	6,012.0	14%	17,668.4	15,686.8	13%
Operating Expenses	4,197.4	3,259.4		3,939.5		11,287.0	9,469.6	
Employees Expenses	402.4	303.0		292.6		972.6	937.2	
Other Expenditure	910.3	772.5		539.5		1,872.3	1,878.1	
EBITDA	1,352.6	1,243.9	9%	1,240.4	9%	3,536.5	3,401.9	4%
EBITDA margin	19.7%	22.3%	-260 bps	20.6%	-90 bps	20.0%	21.7%	-170 bps
Other Income	265.8	69.7		75.9		402.7	493.1	
Depreciation	373.3	516.9		351.8		1,056.0	1,380.9	
Interest	184.0	141.5		157.9		444.1	329.5	
Exceptional Item	0.0	-67.2*		-112.5*		-112.5*	-107.2*^	
PBT	1,061.1	588.0	80%	694.1	53%	2,326.6	2,077.4	12%
Тах	285.3	186.0		195.8		654.6	497.2	
Current Tax	309.6	275.0		252.9		783.2	663.5	
Prior Period Tax	0.0	0.6		0.0		0.0	0.6	
Deferred Tax	-24.3	-89.6		-57.1		-128.6	-166.9	
Profit After Tax	775.8	402.0	93%	498.3	56%	1,672.0	1,580.2	6%
PAT margin	11.3%	7.2%	410 bps	8.3%	300 bps	9.5%	10.1%	-60 bps
Other Comprehensive Income	-1.0	0.0		-1.0		-2.9	-0.1	
Total Comprehensive Income	774.8	402.0	93%	497.3	56%	1,669.1	1,580.1	6%

^{* -} On account of sale of 100% stake of KNR Walayar Tollways Private Limited ("SPV") to Cube Highways and Infrastructure III Pte. Ltd.

^{^ -} Investment in KNR Chidambaram Infra HAM Project have been written-off due to deemed termination as per clause 4.5 of the concession agreement



Consolidated Financial Results

De Adillion				Conso	lidated			
Rs. Million	Q3 FY21	Q3 FY20	YoY	Q2 FY21	QoQ	9M FY21	9M FY20	YoY
Total Revenue	7,347.1	6,037.5	22%	6,558.7	12%	19,131.2	17,215.4	11%
Operating Expenses	4,224.8	3,276.6		3,956.9		11,355.0	9,849.5	
Employees Expenses	403.8	307.6		296.5		981.8	950.2	
Other Expenditure	952.6	844.0		594.3		2,016.6	2,065.6	
EBITDA	1,765.9	1,609.3	10%	1,711.0	3%	4,777.8	4,350.1	10%
EBITDA margin	24.0%	26.7%	-270 bps	26.1%	-210 bps	25.0%	25.3%	-30 bps
Other Income	267.0	92.1		80.1		417.0	552.7	
Depreciation	448.2	672.6		503.7		1,438.0	1,847.8	
Interest	389.2	276.1		392.3		1,073.4	750.8	
Share of Profit / loss of associates	13.8	-19.6		-12.8		-0.1	57.4	
Exceptional Item	0.0	-67.2**		852.5*		852.5*	-107.2*^	
PBT	1,209.3	665.9	82%	1,734.8	-30%	3,535.8	2,254.4	<i>57%</i>
Тах	285.3	186.0		195.8		654.6	498.3	
Current Tax	309.6	275.0		252.9		783.2	663.9	
Prior Period Tax	0.0	0.6		0.0		0.0	0.3	
Deferred Tax	-24.3	-89.6		-57.1		-128.6	-165.9	
Profit After Tax	924.0	479.9	93%	1,539.0	-40%	2,881.2	1,756.1	64%
PAT margin	12.6%	7.9%	470 bps	23.5%	-1,090 bps	15.1%	10.2%	490 bps
Other Comprehensive Income	-1.0	0.0		-1.0		-2.9	0.0	
Total Comprehensive Income	923.0	479.9	92%	1,538.0	-40%	2,878.3	1,756.1	64%

^{* -} On account of sale of 100% stake of KNR Walayar Tollways Private Limited ("SPV") to Cube Highways and Infrastructure III Pte. Ltd.

^{^ -} Investment in KNR Chidambaram Infra HAM Project have been written-off due to deemed termination as per clause 4.5 of the concession agreement



Standalone Balance Sheet

ASSETS (Rs. Million)	Sep-20	Mar-20
Non-Current Assets		
Property, plant and equipment	3,411.9	3,777.7
Capital work-in-progress	28.2	101.5
Right of Use Asset	18.8	26.0
Investment property	658.8	658.8
Other Intangible assets	1.1	1.5
Financial Assets		
Investments	1,860.6	1,860.6
Other Investments	1,657.0	1,381.1
Loans	29.0	28.4
Other financial assets	223.2	12.3
Deferred tax assets (Net)	1,470.3	1,609.9
Non current tax assets (Net)	257.2	216.5
Other non-current assets	1,005.0	893.3
Total Non-current assets	10,621.1	10,567.6
Current assets		
Inventories	1,175.0	1,231.6
Financial assets		
Investments in Associates held for sale	0.0	3,906.9
Other Investments	0.0	0.0
Trade receivables	3,470.1	4,761.1
Cash and cash equivalents	261.8	201.9
Bank Balances	130.1	128.6
Loans	34.9	28.7
Other financials assets	2,463.7	2,121.1
Current tax assets (Net)	106.0	180.6
Other current assets	6,496.4	4,049.8
Total Current assets	14,138.0	16,610.3
TOTAL ASSETS	24,759.1	27,177.9

EQUITY & LIABILITIES (Rs. Million)	Sep-20	Mar-20
Equity		
Equity Share capital	281.2	281.2
Other equity	16,852.0	15,957.7
Total equity	17,133.2	16,238.9
Liabilities		
Non-current liabilities		
Financial liabilities		
Borrowings	0.0	1,804.6
Lease Liability	9.7	10.8
Other financial liabilities	1.5	1.5
Provisions	80.9	58.8
Other non-current liabilities	105.2	105.2
Total non-current liabilities	197.3	1,980.9
Current liabilities		
Financial liabilities		
Borrowings	563.2	336.5
Trade Payables	2,335.6	2,511.0
Other financial liabilities	1,508.3	1,652.4
Provisions	215.9	173.4
Current Tax Liability (net)	2,787.6	4.1
Other current liabilities	18.0	4,280.7
Total current liabilities	7,428.6	8,958.1
TOTAL EQUITY AND LIABILITIES	24,759.1	27,177.9



Consolidated Balance Sheet

ASSETS (Rs. Million)	Sep-20	Mar-20
Non-Current Assets		
Property, plant and equipment	3,438.6	3,809.8
Capital work-in-progress	28.2	101.5
Right of Use Asset	18.8	26.0
Investment property	724.4	724.5
Other Intangible assets	3,764.9	8,187.8
Financial Assets		
Investments	375.5	389.3
Other financial assets	9,512.8	6,990.2
Deferred tax assets (Net)	1,470.3	1,609.9
Non current tax assets (Net)	518.3	430.7
Other non-current assets	2,109.4	1,759.5
Total Non-current assets	21,961.2	24,029.4
Current assets		
Inventories	1,175.0	1,231.6
Financial assets		
Other Investments	153.1	269.0
Trade receivables	1,656.9	1,746.5
Cash and cash equivalents	326.3	406.6
Bank Balances	246.6	422.2
Loans	34.9	28.7
Other financials assets	2,510.6	2,311.9
Current tax assets (Net)	106.0	183.6
Other current assets	6,849.4	4,403.9
Total Current assets	13,058.8	11,004.0
TOTAL ASSETS	35,020.0	35,033.3

EQUITY & LIABILITIES (Rs. Million)	Sep-20	Mar-20
Equity		
Equity Share capital	281.2	281.2
Instruments entirely equity in nature	85.0	85.0
Other equity	17,289.3	15,240.4
Non-Controlling Interests	238.7	332.0
Total equity	17,894.2	15,938.7
Liabilities		
Non-current liabilities		
Financial liabilities		
Borrowings	7,567.4	7,917.2
Lease Liability	9.7	10.8
Other financial liabilities	20.4	16.6
Provisions	258.8	424.7
Other non-current liabilities	105.2	105.2
Total non-current liabilities	7,961.5	8,474.4
Current liabilities		
Financial liabilities		
Borrowings	563.2	336.4
Trade Payables	2,442.6	2,629.7
Other financial liabilities	1,720.6	2,067.3
Provisions	290.1	314.8
Current Tax Liability (net)	4,129.8	4.1
Other current liabilities	18.0	5,267.9
Total current liabilities	9,164.3	10,620.3
TOTAL EQUITY AND LIABILITIES	35,020.0	35,033.3



Cash Flow Statement

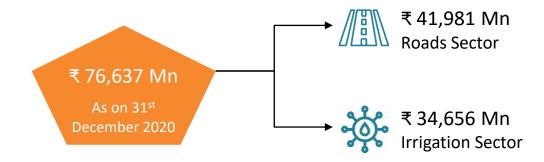
Cookflow for Holf Voor (Do Million)	Stand	alone	Consolidated	
Cashflow for Half Year (Rs. Million)	Sep-20	Sep-19	Sep-20	Sep-19
Net Profit Before Tax	1,265.5	1,489.4	2,326.7	1,588.4
Adjustments for: Non-Cash Items / Other Investment or Financial Items	1,014.1	763.3	238.2	1,255.3
Operating profit before working capital changes	2,279.6	2,252.7	2,564.9	2,843.7
Changes in working capital	-2,767.4	24.5	-5,979.1	-742.6
Cash generated from Operations	-487.8	2,277.2	-3,414.2	2,101.1
Share of profit / loss of Associate or JV	0.0	0.0	13.8	-77.0
Direct taxes paid (net of refund)	-179.7	-498.1	-223.6	-443.5
Net Cash from Operating Activities	-667.5	1,779.1	-3,624.0	1,580.6
Net Cash from Investing Activities	2,574.1	-2,088.9	3,150.8	-1,293.4
Net Cash from Financing Activities	-1,846.8	311.5	392.8	-208.9
Net Decrease in Cash and Cash equivalents	59.8	1.6	-80.3	78.3
Add: Cash & Cash equivalents at the beginning of the period	201.9	58.3	406.6	99.0
Cash & Cash equivalents at the end of the period	261.8	59.9	326.3	177.3





Business Overview

- ☐ One of the leading companies providing Engineering, Procurement and Construction (EPC) services
 - Major Projects in Roads & Highways one of the fast-growing sectors
 - Established presence in Irrigation and Urban Water Infrastructure Management
- ☐ 20 years of experience of project execution
 - Successfully executed more than ~6,000 lane km Road Projects
 - Projects executed across 12 states in India
- ☐ Portfolio of BOT/HAM Projects
 - 778 lane Kms Projects in the state of Telangana, Karnataka & Bihar
 - 2 Annuity based Projects & 1 Toll based project
 - 5 HAM projects with total Bid Project cost of Rs. 60,491.7 million is under construction/development
- ☐ Strong EPC Order Book





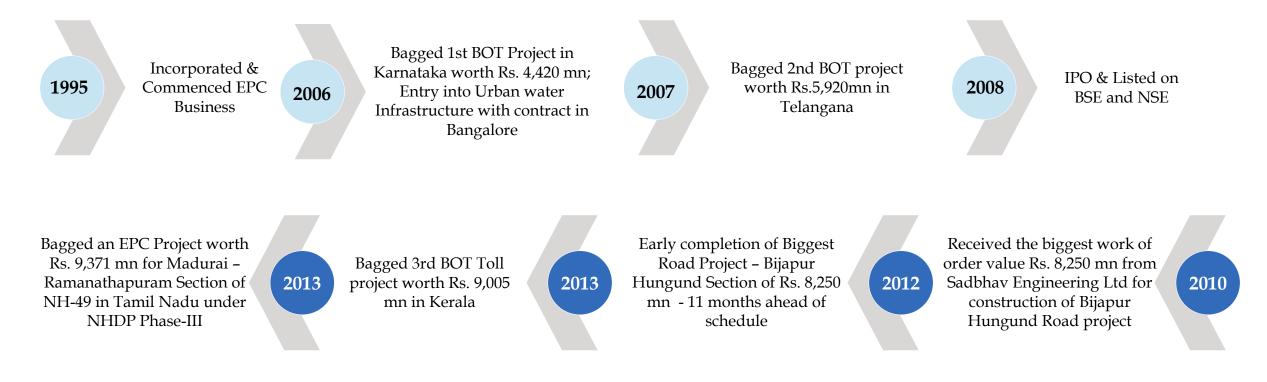
To develop KNRCL as a Centre of excellence in the field of Infrastructure services by striving continuously to provide eco-friendly solution adopting state-of-the-art practices and commitment to quality through motivated human resource



We would aim to add more business verticals to the organisation in the fields of construction of Elevated Metro Rail and Railway Projects.



Transformation







Crossed Networth of Rs. 10,000 mn on Standalone Basis



Received 5 HAM Project worth of Rs. 56,112 Million (BPC)



Signed SPA with Cube Highways for 3 SPVs (HAM project)





Transferred 100% stake of KNR Walayar Tollways Private Limited ("SPV") to Cube Highways and Infrastructure III Pte. Ltd. for an Enterprise Value of Rs. 5,117.8 million



Top Management



Mr. K. Narasimha Reddy –Founder Promoter & Managing Director

- Over 50 years of experience in the Highway sector
- Started career in 1968 and engaged in the business of undertaking civil and mechanical contracts
- Extensive knowledge and experience in multi project planning Scheduling, cost controls in addition to overall construction and multi project management & driving force in taking the company towards greater heights



Mr. K. Jalandhar Reddy – Promoter & Executive Director

- Over 25 years of experience in the Highway and infrastructure sector
- Started his career with the organisation as a project
 Manager and was elevated to Executive Director on April 1, 1997
- Heads the tendering and bidding activities and oversees most of the projects



Supported by Professional Team

Mr. T.L. Verma (Sr. Vice President - Projects)

- A Bachelor of Engineering (BE) from MITS Gwalior (MP) with Over 35 years of total experience with ~20 years of experience in Highway sector
- Working with the company since 2006 on various projects i.e. Bridges and Highways, including construction of Concrete Roads

Mr. S Vaikuntanathan (Vice President - Finance)

- A Fellow Member of the Institute of Chartered Accountants of India with 39 years of experience in the areas of finance, accountancy and taxation
- Has the overall responsibility for the finalization of corporate accounts, taxation, finance and related jobs

Mr. V. Narasimha Ramana (Sr. Vice President - Technical)

- M. Tech in Civil Engineering from IIT Madras with over 30 years of rich experience in various Highway Projects connected with MORTH & NHAI
- Actively involved all the verticals of highway and bridge projects

Mr. M.V. Venkata Rao (Company Secretary)

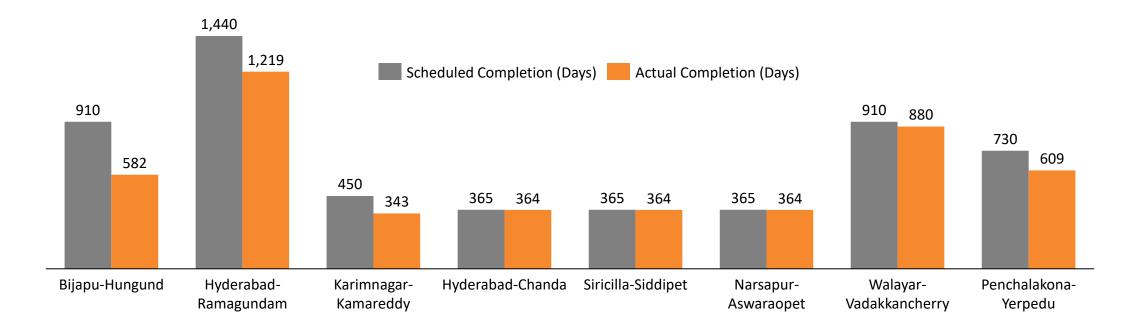
- A Fellow Member of the Institute of Company Secretaries of India
- Working with the company since 2007 and has the overall responsibility towards compliance of Rules & Regulations laid down by various authorities





1. Project Execution Capabilities

- ☐ Top management's active involvement at all stages of Project execution
 - Selection of Major Raw Material
 - Selection of construction Camp location
- ☐ Faster Decision making to ensure project completion on schedule
- ☐ Received Bonus for completion of construction ahead of schedule



SIGNIFICANT EXPERIENCE AND STRONG TRACK RECORD IN TIMELY EXECUTION OF PROJECTS



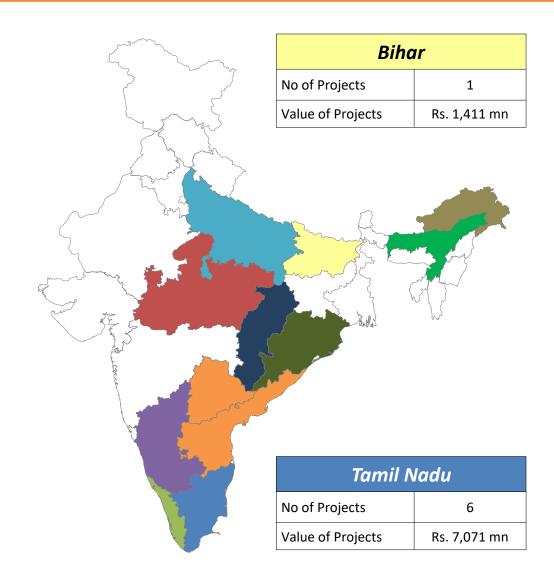
Pan India Project Execution Capability*

Uttar Pradesh		
No of Projects	4	
Value of Projects	Rs. 1,704 mn	

Madhya Pradesh		
No of Projects	5	
Value of Projects	Rs. 7,941 mn	

Karnataka		
No of Projects	14	
Value of Projects	Rs. 21,084 mn	

Kerala		
No of Projects	4	
Value of Projects	Rs. 16,645 mn	



Arunachal Pradesh		
No of Projects	1	
Value of Projects	Rs. 920 mn	

Assam					
No of Projects	2				
Value of Projects Rs. 1,913 mn					

Chhattisgarh					
No of Projects 1					
Value of Projects Rs. 264 mn					

Odisha					
No of Projects	1				
Value of Projects Rs. 2,313 mn					

AP & Telangana				
No of Projects	8			
Value of Projects Rs. 15,771 mn				

^{*}Projects executed in last 5 years



Project Execution Highlights

Cement Concrete Road

- Completed Widening to 4/6 lanes and Strengthening of Existing two lane carriageway of NH 5 in the State of Orissa for a length of 56.0 Kms with total contract value of work is Rs 2,310 mn
- Existing road was widened & strengthened with flexible pavement but, new 2- lane road was constructed with concrete (PQC)
- Concrete road was paved for a width of 8.75m with G&Z slip form paver having automatic device for placement of tie bars and dowel bars at fixed interval
- Concreted Batching Plant was installed with a capacity compatible with the paving capacity of G&Z paver for better quality control of PQC Road

Hard Rock Excavation

 2.6 Millions Cubic Meters deep hard rock excavation was done in the work of four laning of Islam Nagar (KM 230.00) to Kadtal (KM 278.00) of Nagpur – Hyderabad Section on NH-7 in the State of Telangana



2. In-house Construction Equipment

Sr. No.	Machinery	Quantity
1	Tippers & Tankers	1,163
2	Excavators	319
3	Generators	227
4	Concrete Mixers And Pumps	143
5	Compactors	131
6	Loaders	85
7	Drillers & Breakers	82
8	Graders	66
9	Cranes	55
10	Pavers	42
11	Batching Plants	44
12	Tractors	42
13	Weigh Bridges	41
14	Compressors	38

Sr. No.	Machinery	Quantity
15	Rollers	29
16	Crushers	26
17	Dozers	26
18	Light Soures	28
19	Trailers	42
20	Transformers	23
21	Wet Mix Plants	12
22	Hot Mix Plants	12
23	Sweeping Machines	8
24	Curblaying Machine	9
25	Drum Mix Plants	7
26	Sprayers	8
27	Sub Stations	3







Gross Block of Plant & Machinery*
₹ 11,315 Million



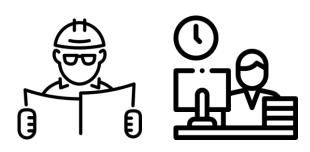


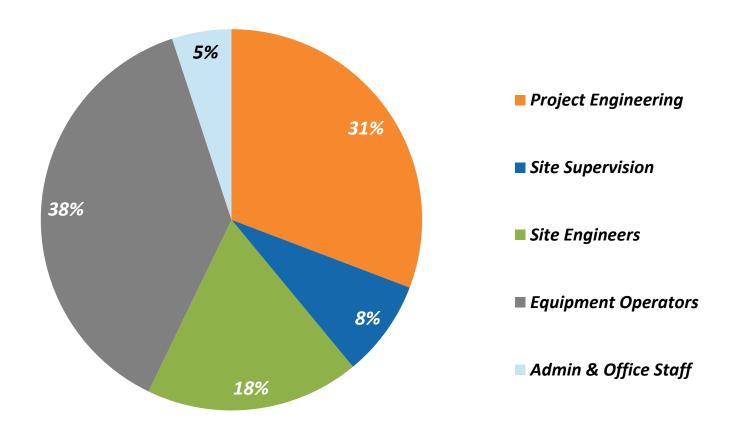
WORLD CLASS CONSTRUCTION EQUIPMENTS USE OF RIGHT TOOLS FOR RIGHT WORK



3. In-house Execution Team

Total Employees* 2,029





IN-HOUSE TEAM OF QUALIFIED AND EXPERIENCED EMPLOYEES LED BY PROVEN MANAGEMENT TEAM



4. Host of Marque Clients



National Highways Authority of India (NHAI)



Andhra Pradesh Road Development Corporation (APRDC)



Ministry of Road Transport & Highways (MoRTH)



Hyderabad Growth Corridor Limited (HGCL)



Karnataka State Highway Improvement Project (KSHIP)



Karnataka Road Development Corporation (KRDCL)



Madhya Pradesh Road Development Corporation Limited (MPRDCL)



Bruhat Bangalore Mahanagara Palike (BBMP)



Uttar Pradesh State Highways Authority (UPSHA)



Telangana Irrigation (Government of Telangana)



A.P. Irrigation (Government of Andhra Pradesh)



GMR Projects
Private Limited



Engineers India Limited (Government of India Undertaking)



NMDC Limited



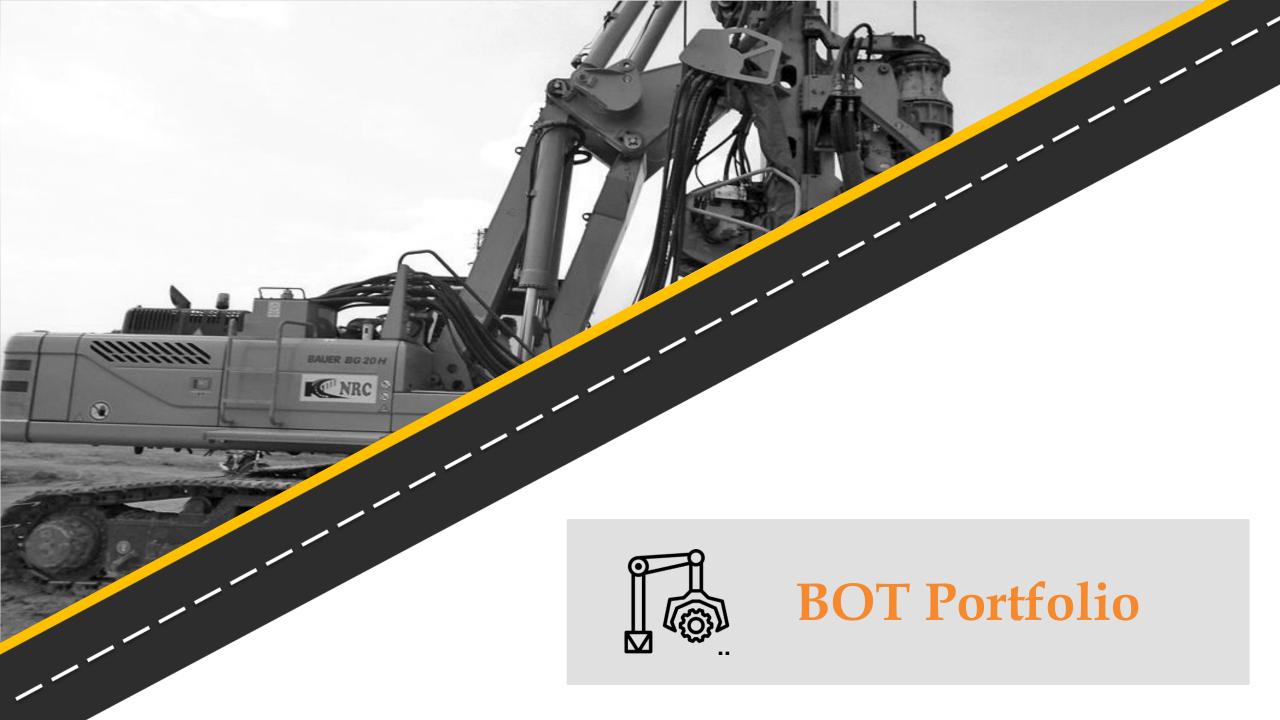
Sadbhav Engineering Limited



Public Works Department (Government of Arunachal Pradesh)



Oriental Structural Engineers Pvt. Ltd.





BOT Portfolio – Annuity Projects

	Particulars	Patel KNR Infrastructures limited (PKIL)	Patel KNR Heavy Infrastructures Limited (PKHIL)
	Stake	40%	40%
Details	Project Type	Road-Annuity	Road-Annuity
Det	State	Karnataka	Telangana
ject	JV Partner	PEL	PEIL
Project	Client	NHAI	NHAI
	Length (KM)	60.0	53.0
S	Concession Start Date	26 th March 2007	2 nd March 2008
Terms	Concession Period	20 Years	20 Years
ř	COD	21st December 2009	11 th June 2010
	Project Cost (Rs. mn)	4,420.0	5,920.0
als	Equity (31.12.2020) (Rs. mn)	370.0	648.7
Financials	Debt (31.12.2020) (Rs. mn)	2,053.8	3,341.9
Fin	Securitized	Yes*	Yes**
	Semi-Annutiy - 36 Instalments (Rs. mn)	329.4	443.7

^{*} PKIL securitized its project loan through issuance of non-convertible debentures to LIC of India & raised Rs. 4,090 mn in April 2010. The said proceeds were used to retire the existing high cost project loan and unsecured loans of promoters and to meet the issue expenses.

^{**}PKHIL securitized its project loan through issuance of non-convertible debentures to L&T Infrastructures Finance Company Limited and raised Rs 4000 mn in Sept. 2013. The said proceeds were used to retire the existing high cost project loans (Other than the ECB of USD 25 Millions availed from the Standard Chartered Bank, London) and unsecured loans of promoters and to meet the issue expenses.



BOT Portfolio – Toll Project

	Particulars	KNR Muzaffarpur Barauni Tollway Private Limited
	Stake	51%
<u>s</u>	Project Type	Road-Toll
eta	State	Bihar
Project Details	JV Partner	JKM Infra Project Ltd
oje	Client	NHAI
<u> </u>	No of Lanes	Two
	Length(KM)	108
	Concession Start Date	8th July 2012
Jus .	Concession Period	21 Years
Terms	Scheduled COD	9th July 2014
·	Actual Scheduled COD	3rd June 2016
	Revenue Sharing	Premium
	Project Cost (Rs. mn)	3,596.8 / (Revised: 4,588.6)
ials	Equity (31.12.2020) (Rs. mn)	1,771.5
Financials	Debt (31.12.2020) (Rs. mn)	2,920.6
Fin	Status	100% PCOD issued on 24th August 2017
	Toll Revenue – (Rs. mn)	Q3 FY21: 114.3 / 9M FY21: 336.8



HAM Portfolio

	Particulars	Trichy to Kallagam	Chittor to Mallavaram	Ramsanpalle to Mangloor	Magadi to Somwarpeth	Oddanchatram to Madathukulam
	SPV Name	KNR Srirangam Infra Private Limited	KNR Tirumala Infra Private Limited	KNR Shankarampet Projects Private Limited	KNR Somwarpeth Infra Private Limited	KNR Palani Infra Private Limited
	Stake	100%*	100%*	100%*	100%	100%
etail	Project Type	Hybrid Annuity	Hybrid Annuity	Hybrid Annuity	Hybrid Annuity	Hybrid Annuity
it De	State	Tamil Nadu	Andhra Pradesh	Telangana	Karnataka	Tamil Nadu
Project Detail	Client	NHAI	NHAI	NHAI	KSHIP	NHAI
Pr	No of Lanes	Four	Six	Four	Two	Four
	Length(KM)	38.7	61.1	46.8	166.0	45.4
	Concession Period	17 Years	17.5 Years	17 Years	9 Years	17 Years
	Bid Project Cost (Rs. mn)	10,206.0	17,300.7	12,340.0	11,445.0	9,200.0
<u>8</u>	Total Project Cost (Rs. mn)	9,099.8	14,555.0	10,456.2	11,276.0	7,920.0
Financials	Grant (Rs. mn)^	4,317.5	6,920.3	4,936.0	7,485.0	3,945.4
nan	Estimated Equity (Rs. mn)	962.3	1,904.7	1,351.2	1,221.0	804.6
	Estimated Debt (Rs. mn)	3,820.0	5,730.0	4,169.0	2,570.0	3,170.0
	Appointed Date	1 st March 2019	4 th January 2019	2 nd May 2019	12th February 2020	5 th October 2020
S	% Physical Progress	58.9%	72.1%	64.2%	22.4%	14.0%
res	Equity Invested (Rs. mn)	681.8	1,150.4	879.6	284.0	459.8
Progress	Grant Received (Rs. mn)	2,683.3	5,302.6	3,195.8	1,497.0	NA
—	Debt Already Drawn (Rs. mn)	1,060.0	1,980.0	1,400.0	NA	NA

^{* -} Share Purchase Agreement signed with Cube Highways and Infrastructure III Pte. Ltd.

[^]Grant includes estimated Price Index Multiple of Rs. 500.5 million



Details of SPA with Cube^

Particulars	Total Equity (Rs. mn)	Cı	ube's Equity Share (49%) (Rs. mn)		KNR's Equity Sha (51%) (Rs. mn)		ideration for 6 stake (Rs. r	
KNR Sriranagm Infra Pvt Ltd (SPA Signed: 28 th Jan'19)	962.3	=	471.5	+	490.8	1.50 times	736.1	
KNR Tirumala Infra Pvt Ltd (SPA Signed: 11th Feb'19)	1,432.5	=	701.9	+	730.6	2.08 times	1,520.6	
KNR Shankarampet Projects Pvt Ltd (SPA Signed: 16th Aug'19)	1,042.3	=	510.7	+	531.6	1.80 times	957.9	

- ☐ Entered into Share Purchase Agreement with Cube for the above mentioned 3 SPV's (100% wholly owned subsidiary the Company)
- ☐ The Company in a phased manner will sell to Cube its entire shareholding in the SPV
 - Sale is subject to the shareholding transfer restrictions set out in the concession agreement executed between NHAI and the SPV's and various regulatory and lender's approvals
- ☐ The transaction is contemplated to be completed in two stages
 - First Stage scheduled to be completed after achievement of the Commercial Operation Date (the "COD") as per Concession Agreement
 - <u>Second Stage</u> scheduled to be completed after expiry of mandatory lock-in period as per the Concession Agreement

[^] Cube Highways and Infrastructure III Pte. Ltd.

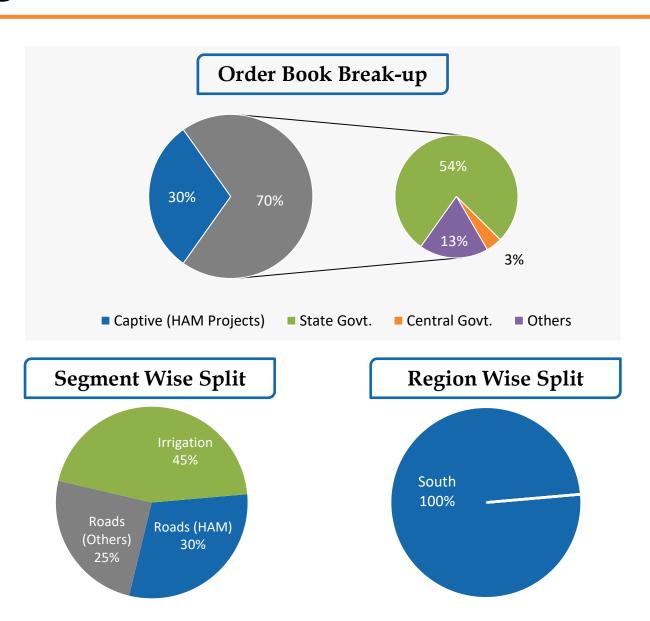
^{*} The amount may undergo some changes at the time of COD





Order-book Highlights

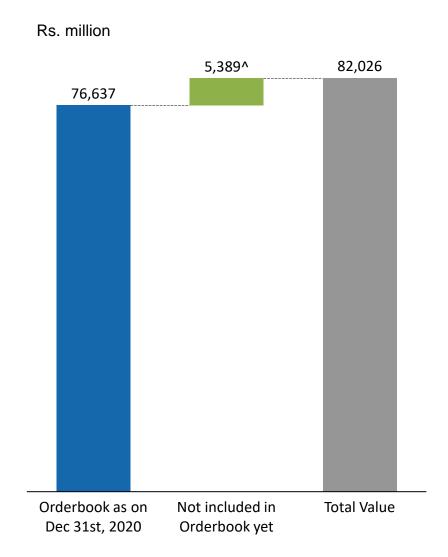
Key Projects	Rs. Mn
Elevated Highway along Avinashi Road in Coimbatore City (EPC)	10,253
Magadi to Somwarpeth Project (KSHIP HAM)	6,983
Oddanchatram to Madathukulam Project (HAM)	5,506
Ramsanpalle to Mangloor Project (HAM)	3,882
Chittor to Mallavarm Project (HAM)	3,741
Trichy to Kallagam Project (HAM)	3,157
Top 6 Road Projects	33,522
Other Road Projects	8,459
Irrigation Projects	34,656
Total Orderbook as on 31st December 2020	76,637





Recently Won Projects

New Projects	Rs. Mn
Upgrading Cheyyur – Vandavasi Polur Road including ECR link (ODR) Cheyyur – Panayur Road to 2 laning in the state of Tamil Nadu on EPC mode	5,389

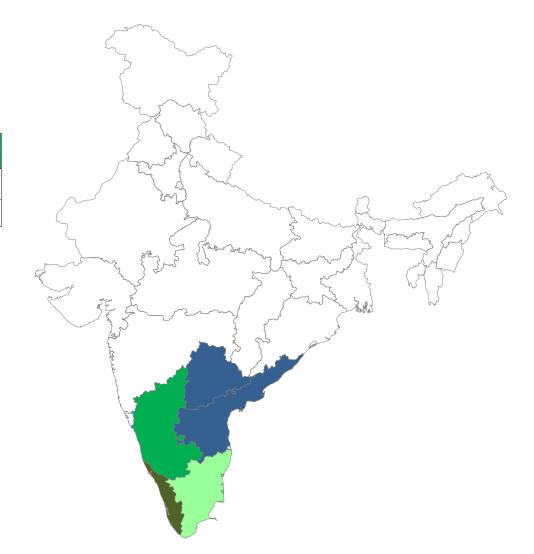




Order-book: State-wise

Karnataka					
No of Projects	6				
Balance Value	Rs. 10,284mn				

Kerala					
No of Projects 2					
Balance Value	Rs. 274 mn				



AP & Telangana				
No of Projects 13				
Balance Value	Rs. 45,646 mn			

Tamil Nadu					
No of Projects 13					
Balance Value Rs. 20,434 mn					

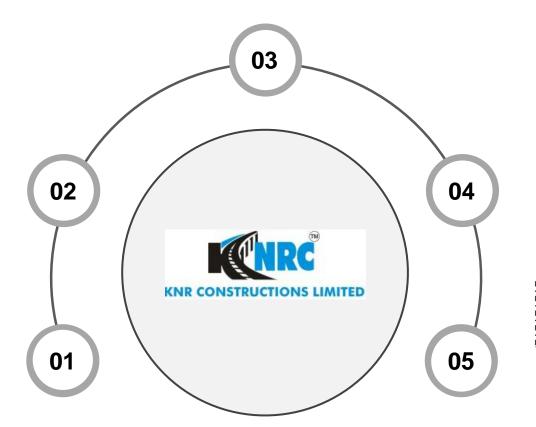


Business Strategy

Focus on Projects involving Higher degree of engineering skills

Focus on securing EPC contracts from reputed Clients and Concessionaire

Capitalise on Opportunity of huge Infrastructure development in Country



Continuously explores growth opportunities by forming strategic Joint Ventures (JVs)

Execute all the projects on time or ahead of schedule





Standalone Financial Highlights

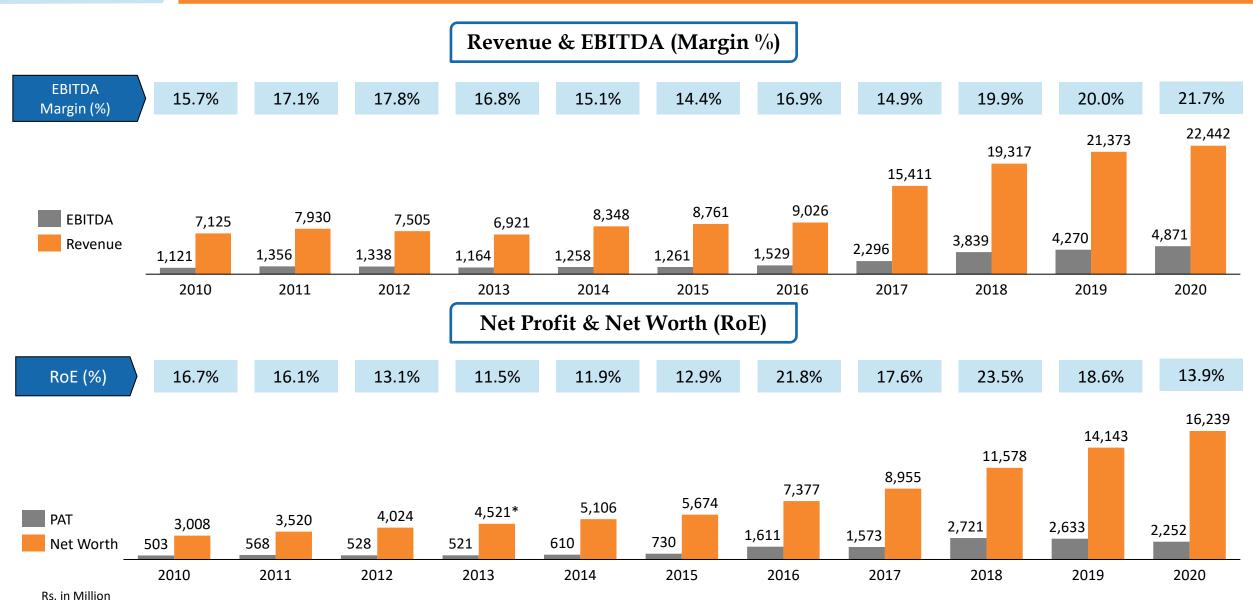
Financial Year	2010*	2011*	2012*	2013*	2014*	2015*	2016^	2017^	2018^	2019^	2020^
T	Rs. 7,125	Rs. 7,930	Rs. 7,505	Rs. 6,921	Rs. 8,348	Rs. 8,761	Rs. 9,025	Rs. 15,411	Rs. 19,317	Rs.21,373	Rs. 22,442
Turnover	\$118.6	\$132.0	\$125.0	\$115.2	\$139.0	\$140.0	\$136.1	\$238.3	\$296.9	\$306.8	\$297.7
EDITOA	Rs. 1,121	Rs. 1,356	Rs. 1,338	Rs. 1,164	Rs. 1,258	Rs. 1,261	Rs. 1,529	Rs. 2,296	Rs. 3,839	Rs. 4,270	Rs. 4,871
EBITDA	\$18.7	\$22.6	\$22.3	\$19.4	\$20.9	\$20.1	\$23.1	\$35.5	\$59.3	\$61.3	\$64.6
Profit before Tax	Rs. 826	Rs. 897	Rs. 784	Rs. 670	Rs. 669	Rs. 723	Rs. 1,291	Rs. 1,632	Rs. 2,682	Rs. 2,906	Rs. 2,937
(PBT)	\$13.8	\$14.9	\$13.1	\$11.2	\$11.1	\$11.6	\$19.5	\$25.2	\$41.2	\$41.7	\$39.0
Profit after Tax	Rs. 503	Rs. 568	Rs. 528	Rs. 521	Rs. 610	Rs. 730	Rs. 1,611	Rs. 1,573	Rs. 2,721	Rs. 2,633	Rs. 2,252
(PAT)	\$8.4	\$9.5	\$8.8	\$8.7	\$10.2	\$11.7	\$24.3	\$24.3	\$41.8	\$37.8	\$29.9
EDC	Rs. 3.58	Rs. 4.04	Rs. 3.75	Rs. 3.71	Rs. 4.34	Rs. 5.19	Rs. 11.45	Rs. 11.18	Rs. 19.35	Rs. 18.72	Rs. 16.02
EPS	\$0.05	\$0.06	\$0.06	\$0.06	\$0.07	\$0.08	\$0.18	\$0.17	\$0.30	\$0.27	\$ 0.2
Not Wouth	Rs. 3,008	Rs. 3,520	Rs. 4,024	Rs. 4,521	Rs. 5,106	Rs. 5,837	Rs. 7,377	Rs. 8,955	Rs. 11,578	Rs. 14,143	Rs. 16,239
Net Worth	\$50.1	\$58.6	\$67.0	\$75.3	\$85.0	\$93.3	\$111.2	\$138.5	\$177.9	\$203.0	\$215.4
Dobt	Rs. 740	Rs. 735	Rs. 555	Rs. 710	Rs. 867	Rs. 963	Rs. 1,125	Rs. 1,303	Rs. 2,204	Rs. 2,641	Rs. 2,141
Debt	\$12.3	\$12.2	\$9.2	\$11.8	\$14.4	\$16.0	\$16.9	\$20.2	\$31.6	\$37.9	\$28.4
Debt to Equity	0.25	0.21	0.14	0.16	0.17	0.17	0.15	0.14	0.19	0.19	0.13

^{*} Above financials are based on I GAAP

[^] Based on IndAS
All figures in Rupees million except EPS & Debt to Equity



Standalone Financial Highlights



* - Includes Early Completion Bonus of Rs. 490 million



Standalone Financial Results

Rs. Million	FY20	FY19	YoY
Total Revenue	22,442.4	21,372.6	5%
Operating Expenses	13,550.0	13,881.0	
Employees Expenses	1,252.2	928.6	
Other Expenditure	2,769.5	2,293.4	
EBITDA	4,870.7	4,269.6	14%
EBITDA margin	21.7%	20.0%	+170 bps
Other Income	565.9	633.9	
Depreciation	1,918.5	1,681.1	
Interest ^	474.1	291.0	
PBT before Exceptional Item	3,044.0	2,931.4	4%
Exceptional Item*	-107.2	-25.5	
PBT	2,936.8	2,905.9	1%
Тах	684.5	273.3	
Current Tax	977.4	545.5	
Prior Period Tax	0.6	5.0	
Deferred Tax	-293.5	-277.2	
Profit After Tax	2,252.3	2,632.7	-14%
PAT margin	10.0%	12.3%	-220 bps
Other Comprehensive Income	-3.9	-0.1	
Total Comprehensive Income	2,248.4	2,632.6	-15%

^{*} Exceptional item – In Q3FY20 Entered into a SPA with CUBE Highways for sale of KNR Walayar Tollways Pvt. Ltd. for an EV of Rs. 5,292.7 Million and accordingly impaired its investment for an amount of Rs. 67.2 mn; In Q2 FY20, investment of Rs. 40.1 mn in KNR Chidambaram Infra HAM Project has been written-off due to deemed termination as per clause 4.5 of the concession agreement; In Q4 FY19 investment of Rs. 25.5 mn in 2 foreign subsidiaries writer-off

Alncrease due to Interest paid on Mobilization Advances



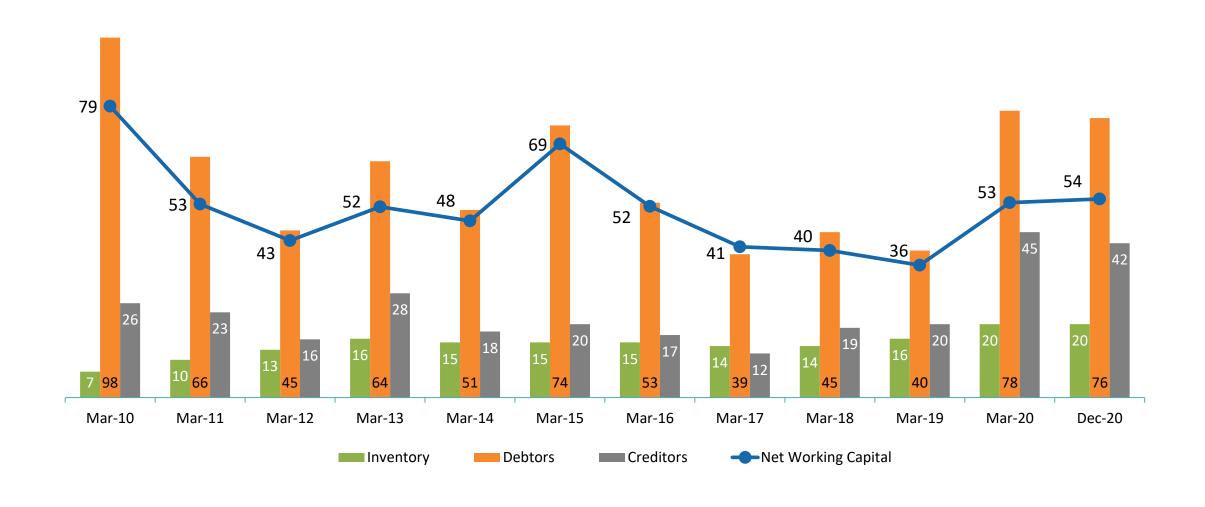
Standalone Balance Sheet

ASSETS (Rs. Million)	Mar-20	Mar-19
Non-Current Assets		
Property, plant and equipment	3,777.7	3,709.2
Capital work-in-progress	101.5	0.1
Right of Use Asset	26.0	0.0
Investment property	658.8	630.0
Other Intangible assets	1.5	1.1
Financial Assets		
Investments	1,860.6	1,182.7
Other Investments	1,381.1	1,043.3
Loans	28.4	26.1
Other financial assets	12.3	25.5
Deferred tax assets (Net)	1,609.9	1,739.1
Non current tax assets (Net)	216.5	137.8
Other non-current assets	893.3	1,183.3
Total Non-current assets	10,567.6	9,678.2
Current assets		
Inventories	1,231.6	950.9
Financial assets		
Investments in Associates held for sale	3,906.9	3,974.1
Other Investments	0.0	1.0
Trade receivables	4,761.1	2,344.1
Cash and cash equivalents	201.9	58.3
Bank Balances	128.6	71.9
Loans	28.7	39.4
Other financials assets	2,121.1	2,070.9
Current tax assets (Net)	180.6	0.0
Other current assets	4,049.8	3,514.4
Total Current assets	16,610.3	13,025.0
TOTAL ASSETS	27,177.9	22,703.2

EQUITY & LIABILITIES (Rs. Million)	Mar-20	Mar-19
Equity		
Equity Share capital	281.2	281.2
Other equity	15,957.7	13,861.9
Total equity	16,238.9	14,143.1
Liabilities		
Non-current liabilities		
Financial liabilities		
Borrowings	1,804.6	2,212.4
Lease Liability	10.8	0.0
Other financial liabilities	1.5	1.5
Provisions	58.8	46.7
Other non-current liabilities	105.2	132.5
Total non-current liabilities	1,980.9	2,393.1
Current liabilities		
Financial liabilities		
Borrowings	336.5	169.4
Trade Payables	2,511.0	2,236.1
Other financial liabilities	1,652.4	1,666.3
Provisions	173.4	117.6
Current Tax Liability (net)	4.1	39.4
Other current liabilities	4,280.7	1,938.2
Total current liabilities	8,958.1	6,167.0
TOTAL EQUITY AND LIABILITIES	27,177.9	22,703.2



Standalone Net Working Capital Days





Consolidated Financial Results

Rs. Million	FY20	FY19	YoY
Total Revenue	24,516.8	22,915.0	7%
Operating Expenses	14,004.1	14,051.4	
Employees Expenses	1,269.2	947.7	
Other Expenditure	3,019.1	2,549.2	
EBITDA	6,224.4	5,366.8	16%
EBITDA margin	25.4%	23.4%	+200 bps
Other Income	656.9	743.4	
Depreciation	2,541.3	2,301.3	
Interest	1,102.3	890.7	
Share of Profit / loss of associates	114.2	30.9	
PBT before Exceptional Item	3,351.9	2,949.1	14%
Exceptional Item*	-107.2	-25.5	
PBT	3,244.7	2,923.6	11%
Тах	685.3	274.7	
Current Tax	977.4	547.6	
Prior Period Tax	0.3	5.2	
Deferred Tax	-292.4	-278.2	
Profit After Tax	2,559.4	2,648.9	-3%
PAT margin	10.4%	11.6%	-120 bps
Other Comprehensive Income	-4.1	0.0	
Total Comprehensive Income	2,555.3	2,648.9	-4%

^{*} Exceptional item — In Q3FY20 Entered into a SPA with CUBE Highways for sale of KNR Walayar Tollways Pvt. Ltd. for an EV of Rs. 5,292.7 Million and accordingly impaired its investment for an amount of Rs. 67.2 mn; In Q2 FY20, investment of Rs. 40.1 mn in KNR Chidambaram Infra HAM Project has been written-off due to deemed termination as per clause 4.5 of the concession agreement; In Q4 FY19 investment of Rs. 25.5 mn in 2 foreign subsidiaries writer-off



Consolidated Balance Sheet

ASSETS (Rs. Million)	Mar-20	Mar-19
Non-Current Assets		
Property, plant and equipment	3,809.8	3,746.0
Capital work-in-progress	101.5	0.1
Right of Use Asset	26.0	0.0
Investment property	724.5	651.6
Other Intangible assets	8,187.9	8,807.5
Financial Assets		
Investments	389.3	329.7
Other financial assets	6,990.2	1,416.8
Deferred tax assets (Net)	1,609.9	1,747.7
Non current tax assets (Net)	430.7	190.5
Other non-current assets	1,759.5	1,601.8
Total Non-current assets	24,029.3	18,491.7
Current assets		
Inventories	1,231.6	1,011.9
Financial assets		
Other Investments	269.0	189.6
Trade receivables	1,746.5	968.0
Cash and cash equivalents	406.6	99.0
Bank Balances	422.2	175.7
Loans	28.7	39.4
Other financials assets	2,311.9	1,742.0
Current tax assets (Net)	183.6	135.2
Other current assets	4,403.9	4,438.0
Total Current assets	11,004.0	8,798.9
TOTAL ASSETS	35,033.3	27,290.6

EQUITY & LIABILITIES (Rs. Million)	Mar-20	Mar-19	
Equity			
Equity Share capital	281.2	281.2	
Instruments entirely equity in nature	85.0	85.0	
Other equity	15,240.4	12,742.0	
Non-Controlling Interests	332.0	427.7	
Total equity	15,938.6	13,535.9	
Liabilities			
Non-current liabilities			
Financial liabilities			
Borrowings	7,917.2	6,899.2	
Lease Liability	10.8	0.0	
Other financial liabilities	16.6	17.8	
Provisions	424.7	284.4	
Other non-current liabilities	105.2	132.5	
Total non-current liabilities	8,474.5	7,333.9	
Current liabilities			
Financial liabilities			
Borrowings	336.4	169.4	
Trade Payables	2,629.7	2,306.0	
Other financial liabilities	2,067.3	2,006.8	
Provisions	314.8	191.8	
Current Tax Liability (net)	4.1	1,707.1	
Other current liabilities	5,267.9	39.6	
Total current liabilities	10,620.2	6,420.8	
TOTAL EQUITY AND LIABILITIES	35,033.3	27,290.6	

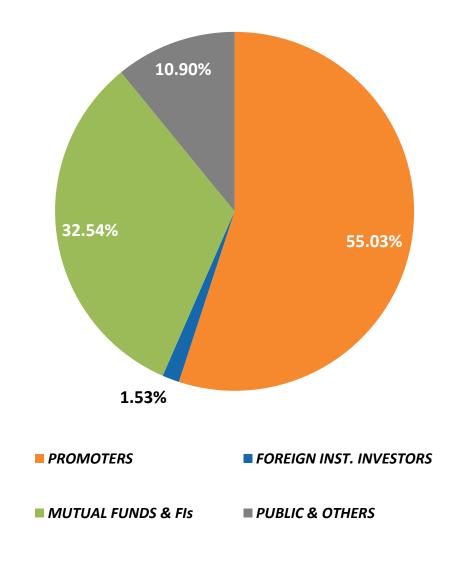


Cash Flow Statement

Doubles (Do Million)	Stand	alone	Consolidated	
Particulars (Rs. Million)	FY20	FY19	FY20	FY19
Net Profit Before Tax	2,936.8	2,905.9	3,244.7	2,923.6
Adjustments for: Non-Cash Items / Other Investment or Financial Items	2,157.3	1,624.8	3,000.8	2,906.6
Operating profit before working capital changes	5,094.1	4,530.7	6,245.5	5,830.2
Changes in working capital	-309.1	-1,495.8	-2,993.5	-2,626.5
Cash generated from Operations	4,785.0	3,034.9	3,252.0	3,203.7
Share of profit / loss of Associate or JV	0.0	0.0	-114.2	-30.9
Direct taxes paid (net of refund)	-843.5	-549.8	-831.5	-613.7
Net Cash from Operating Activities	3,941.5	2,485.1	2,306.2	2,559.1
Net Cash from Investing Activities	-2,899.8	-2,869.2	-2,020.9	-1,835.0
Net Cash from Financing Activities	-898.0	71.7	22.2	-1,075.0
Net Decrease in Cash and Cash equivalents	143.6	-312.4	307.5	-350.9
Add: Cash & Cash equivalents at the beginning of the period	58.3	370.6	99.0	449.9
Cash & Cash equivalents at the end of the period	201.9	58.3	406.6	99.0



Shareholding Pattern as on 31st December 2020



Shareholders Holding more than 1% of the Equity (Other than Promoters)	% to Equity
DSP Mutual Fund	6.85%
HDFC Mutual Fund	6.40%
ICICI Mutual Fund	5.59%
UTI Mutual Fund	2.60%
Franklin Templeton Mutual Fund	2.00%
Invesco Mutual Fund	1.91%
Tata Mutual Fund	1.66%
L&T Mutual Fund	1.48%
Axis Mutual Fund	1.40%
Tata AIA Life Insurance Co.	1.42%
Total	31.31%



For further information, please contact



SGA Strategic Growth Advisors

Company:	Investor Relations Advisors :
KNR Constructions Ltd. CIN: L74210TG1995PLC130199	
Mr. K. Venkata Ram Rao (GM - Finance & Accounts)	Strategic Growth Advisors Pvt. Ltd. CIN: U74140MH2010PTC204285
venkatram@knrcl.com	Mr. Jigar Kavaiya / Mr. Parin Narichania
Office Address:	+91-9920602034 / +91 9930025733
KNR Constructions Limited KNR House, 3rd & 4th Floors,	jigar.kavaiya@sgapl.net / parin.n@sgapl.net
Plot NO. 114, Phase - I, Kavuri Hills, Hyderabad – 500033	www.sgapl.net
www.knrcl.com	