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A Well Established Name in Roads & Highway Constructions

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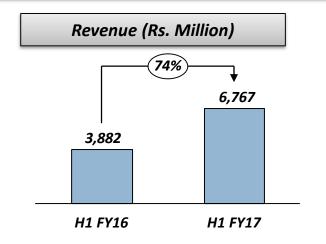
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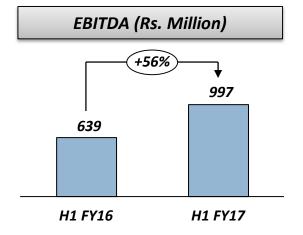


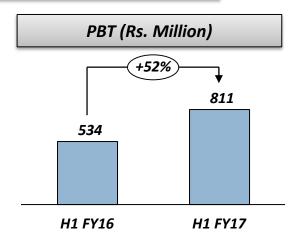
Key Highlights & Result Update

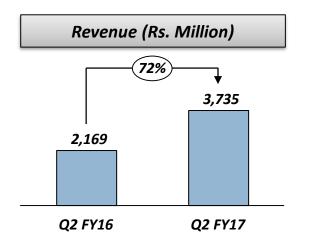
Standalone Financial Highlights

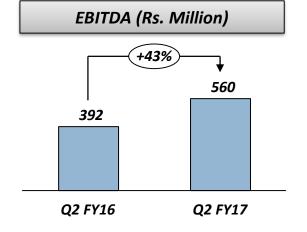


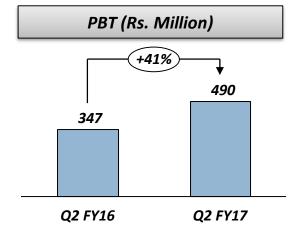












Key Updates



- ❖ Signed a share purchase agreement to sell their equity stake in two Road BOT assets
 - ✓ Company along with Patel Engineering Limited (PEL) signed a share purchase agreement to sell entire equity stake in two Road BOT assets viz. Patel KNR Infrastructure Limited and Patel KNR Heavy Infrastructure Limited to an Essel group company
 - ✓ Both the assets are operational annuity based BOT assets awarded by NHAI
 - ✓ The enterprise value of both assets put together for this transaction is ~INR 850 Crores
- Penchalakona to Yerpedu section completed 121 days ahead of scheduled date of completion
 - ✓ The company as per the terms and conditions of the contract has earned a Bonus of Rs. 6.02 Crores
- Company in BSCPL-KNR Joint Ventures has bagged orders worth of Rs. 1,334.70 Crores
 - ✓ Four Laning of Hubli Hospet section of NH-63
 - ✓ Total Length 143.29 Kms
 - ✓ Total Project Cost: Rs. 13,347 mn
 - ✓ KNR Share: Rs. 6,674 (50%)
 - ✓ Completion Period: 36 months from appointed date

Standalone Financial Results – H1



Rs. Million	H1 FY17	H1 FY16	YoY
Total Revenue	6,766.7	3,881.5	74%
Operating Expenses	4,886.7	2,623.3	
Employees Expenses	258.7	211.8	
Other Expenditure	624.7	407.5	
EBITDA	996.7	638.9	56%
EBITDA margin	14.7%	16.5%	
Other Income	190.7	167.7	
Depreciation	278.0	208.8	
Interest	98.4	63.5	
PBT	811.0	534.3	52%
Тах			
Current Tax	46.6	79.4	
Prior Period Tax	0.0	-255.4*	
Deferred Tax	23.0	-16.5	
Profit After Tax	741.4	726.9	2%
PAT margin	10.9%	18.7%	

* Received tax refund under 80 IA Benefit

Standalone Financial Results – Q2



Rs. Million	Q2 FY17	Q2 FY16	YoY
Total Revenue	3,735.0	2,169.4	72 %
Operating Expenses	2,714.5	1,441.0	
Employees Expenses	129.9	114.4	
Other Expenditure	330.8	221.7	
EBITDA	559.8	392.2	43%
EBITDA margin	15.0%	18.1%	
Other Income	132.2	96.4	
Depreciation	146.3	105.6	
Interest	55.6	36.2	
PBT	490.0	346.8	41%
Тах			
Current Tax	31.0	47.6	
Prior Period Tax	0.0	-255.4*	
Deferred Tax	19.8	-10.5	
Profit After Tax	439.3	565.0	-22%
PAT margin	11.8%	26.0%	

* Received tax refund under 80 IA Benefit

Standalone Balance Sheet



Rs. Millions	Sep-16
EQUITY	8,046
Equity Share capital	281
Other equity	7,765
NON - CURRENT LIABILITIES	1,437
Financial liabilities	
Borrowings	1,264
Trade Payables	83
Other Financial Liabilities	32
Provisions	28
Other Non-Current Liabilities	30
CURRENT LIABILITES	5,039
Financial liabilities	
Borrowings	121
Trade Payables	1,065
Other Financial Liabilities	2,188
Other Current Liabilities	1,543
Provisions	122
TOTAL EQUITY AND LIABILITIES	14,522

Rs. Millions	Sep-16
NON-CURRENT ASSETS	9,269
Fixed Assets	
Property, plant and equipment	2,647
Capital work-in-progress	32
Other Intangible assets	0
Financial Assets	
Investments	2,835
Loans & Other Receiables	2,455
Deferred tax assets (net)	226
Other non-current assets	286
Income tax (net)	788
CURRENT ASSETS	5,253
Inventories	423
Financial Assets	
Investments	103
Trade receivables	1,233
Cash and cash equivalents	200
Loans & Other Receivables	1,375
Other current assets	1,919
TOTAL ASSETS	14,522



Business Overview

Business Overview



One of the leading companies providing Engineering, Procurement and Construction (EPC) services

- ✓ Major Projects in Roads & Highways one of the fast growing sector
- ✓ Established presence in Irrigation and Urban Water Infrastructure Management

❖ 20 years of experience of project execution

- ✓ Successfully executed more than ~6,000 lane km Road Projects
- ✓ Projects executed across 12 states in India

Portfolio of 4 BOT Projects

- ✓ 778 lane Kms Projects in the state of Telangana, Karnataka, Kerala & Bihar
- √ 2 Annuity based Projects* & 1 Toll based project completed
- √ 1 Toll based Project partial Operational

Strong EPC Order-book

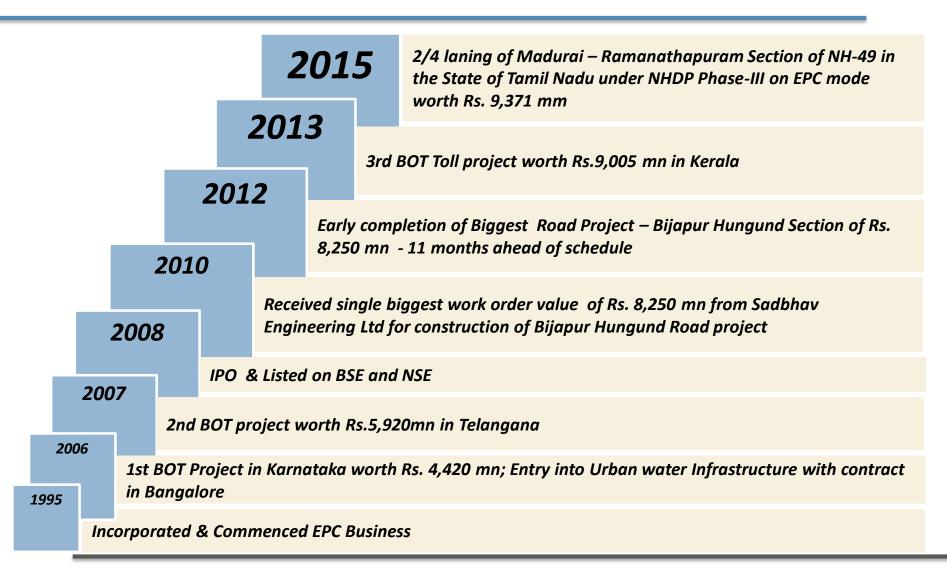
Rs. 45,791 mn as on 30th September, 2016 comprising of Rs. 38,992 mn in Roads sector and Rs. 6,799 mn in Irrigation

- ✓ To develop KNRCL as a Centre of excellence in the field of Infrastructure.
- ✓ To add more business verticals to the organization in the fields of construction of Elevated Metro Rail and Railway Projects

Vision

Transformation





Management...



Mr. K.Narasimha Reddy – Founder Promoter & Managing Director



- **❖** Over 48 years of experience in the Highway sector
- Started career in 1968 and engaged in the business of undertaking civil and mechanical contracts
- Extensive knowledge and experience in multi project planning Scheduling, cost controls in addition to overall construction and multi project management & driving force in taking the company towards greater heights

Mr. K. Jalandhar Reddy – Promoter & Executive Director



- ❖ Over 20 years of experience in the Highway and infrastructure sector
- ❖ Started his career with the organisation as a project Manager and was elevated to Executive Director on April 1, 1997
- ❖ Heads the tendering and bidding activities and is in charge of most of the projects in Southern India

Supported by Professional Team



Mr. T.L. Verma (Vice President - Projects)

- ❖ A Bachelor of Engineering (BE) from MITS Gwalior (MP) with Over 35 years of total experience with ~20 years of experience in Highway sector
- Working with the company since 2006 on various projects i.e. Bridges and Highways, including construction of Concrete Roads

Mr. S Vaikuntanathan (VP - Finance)

- ❖ A Fellow Member of the Institute of Chartered Accountants of India with 39 years of experience in the areas of finance, accountancy and taxation
- Has the overall responsibility for the finalization of corporate accounts, taxation, finance and related jobs

Mr. D. Tirupathi Reddy (GM - Projects)

- Over 24 years of rich experience in various fields of Civil Engineering
- Working with the company since 14 years as contract specialist and tendering & procurement expert

Mr. M.V. Venkata Rao (Company Secretary)

- ❖ A Fellow Member of the Institute of Company Secretaries of India
- Working with the company since 2007 and has the overall responsibility towards compliance of Rules & Regulations laid down by various authorities



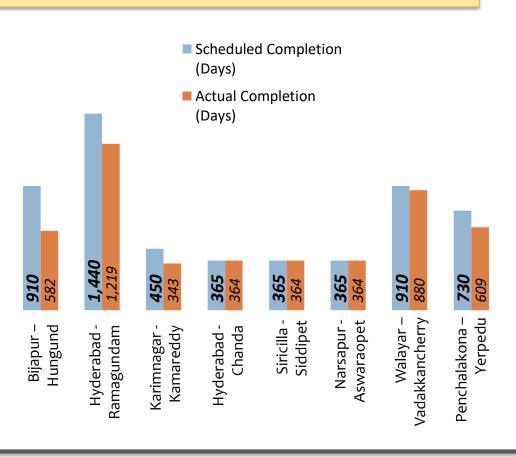
Key Business Strengths

1. Project execution



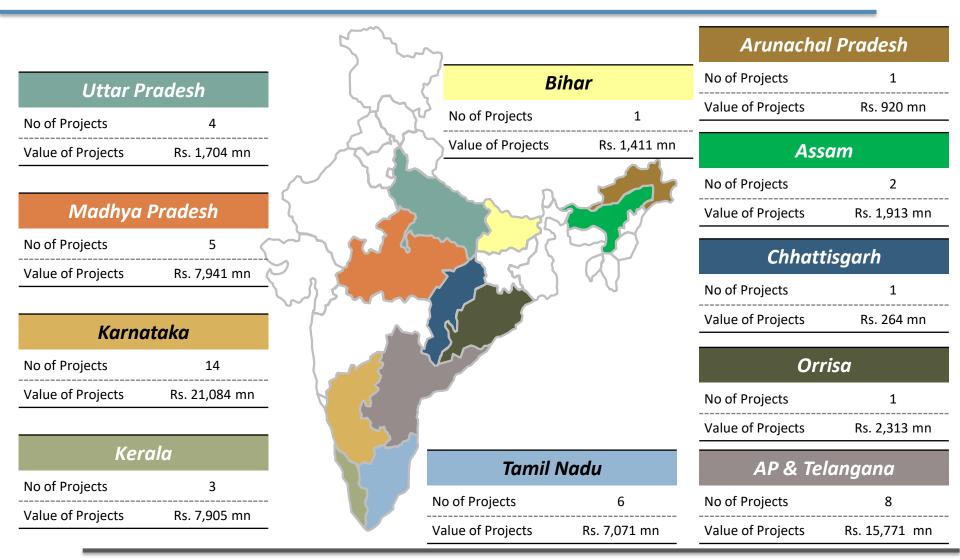
Significant experience and Strong track record in timely execution of Projects

- Top management's active involvement at all stages of Project execution
 - √ Selection of Major Raw Material
 - ✓ Selection of construction Camp location
- Faster Decision making to ensure project completion on schedule
- Received Bonus for completion of construction ahead of schedule



Pan India Project Execution* Capability





Project Execution Highlights



Cement Concrete Road

- ✓ Completed Widening to 4/6 lanes and Strengthening of Existing two lane carriageway of NH − 5 in the State of Orissa for a length of 56.0 Kms with total contract value of work is Rs 2,310 mn
- ✓ Existing road was widened & strengthened with flexible pavement but, new 2- lane road was constructed with concrete (PQC)
- ✓ Concrete road was paved for a width of 8.75m with G&Z slip form paver having automatic device for placement of tie bars and dowel bars at fixed interval
- ✓ Concreted Batching Plant was installed with a capacity compatible with the paving capacity of G&Z paver for better quality control of PQC Road

Hard Rock Excavation

✓ 2.6 Millions Cubic Meters deep hard rock excavation was done in the work of four laning of Islam Nagar (KM 230.00) to Kadtal (KM 278.00) of Nagpur –Hyderabad Section on NH-7 in the State of Telangana

2. In-house Construction Equipment



World Class Construction Equipments Use of Right tools for right work

SI. No.	Name Of The Machinery	Qty
1	Tippers	665
2	Excavators	161
3	Compactors	70
4	Concrete Mixers And Pumps	105
5	Loaders	39
6	Pavers	14
7	Crushers	14
8	Graders	32
9	Tractors	28
10	Cranes	34
11	Tankers	34
12	Trailers	22
13	Rollers	19
14	Batching & Mixing	27
15	Breakers	20
16	Hot Mix Plant	8
17	Drillers	19
18	Dozers	9
19	Wet Mix Plant	8
20	Drum Mix Plant	7
21	Loaders Cum Excavators	7
22	Generators & Others	162
	Gross Block of Plant & Machinery *	Rs.5,139 mn



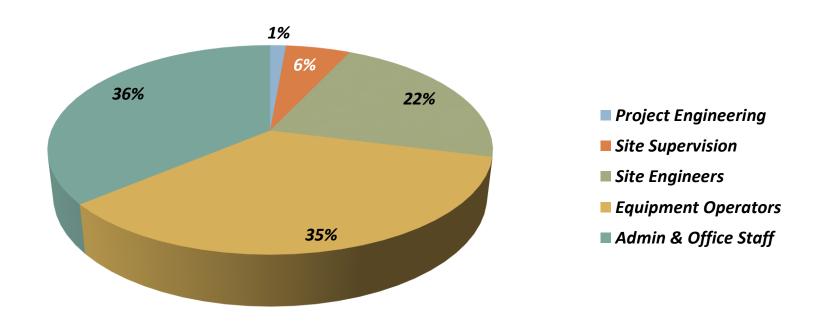


^{*} as at 30.09.2016

3. In-house Execution Team



In-house team of 800 Qualified and experienced employees led by proven management team



4. Reputed Clientele



माश्रामा NHAI	National Highways Authority of India (NHAI)	Aiming For Better Ways Safety With Sustainability	Andhra Pradesh Road Development Corporation (APRDC)
सत्यभेव जयते	Ministry of Road Transport & Highways (MoRTH)	HYDERABAD GROWTH CORRIDOR LIMITED	Hyderabad Growth Corridor Limited (HGCL)
	Karnataka State Highway Improvement Project (KSHIP)	A	Karnataka Road Development Corporation (KRDCL)
	Madhya Pradesh Road Development Corporation Limited (MPRDCL)	MAHANAGARA PALIKE	Bruhat Bangalore Mahanagara Palike (BBMP)
A Troward File	Uttar Pradesh State Highways Authority (UPSHA)	The second secon	NMDC Limited

4. Reputed Clientele (cont.)



Govt. of A.P.	A.P. Irrigation (Government of Andhra Pradesh)	GAR	GMR Projects Private Limited
EIL	Engineers India Limited (Government of India Undertaking)	Sadbhav	Sadbhav Engineering Limited
	Public Works Department (Government of Arunachal Pradesh)	ORIENTAL	Oriental Structural Engineers Pvt. Ltd.



BOT Portfolio

BOT Portfolio – Annuity Projects



	Particulars	Patel KNR Infrastructures limited (PKIL)^	Patel KNR Heavy Infrastructures Limited (PKHIL)^
S	Stake	40%	40%
Project Details	Project Type	Road-Annuity	Road-Annuity
Ď.	State	Karnataka	Telangana
ect	JV Partner	PEL	PEIL
roj	Client	NHAI	NHAI
_ ь	Length(KM)	60.00	53.00
SI	Concession Start Date	26 th March 2007	2 nd March 2008
Terms	Concession Period	20 Years	20 Years
<u> </u>	COD	21st December 2009	11 th June 2010
S	Project Cost	Rs. 4,420.0 mn	Rs. 5,920.0 mn
ial	Equity (30.09.2016)	Rs.370 .00 mn	Rs.496.70 mn
וווכו	Debt (30.09.2016)	Rs.3,055.30 mn	Rs.4,541.05 mn
Financials	Securitized	Yes*	Yes**
f	Semi-Annutiy - 36 Instalments	Rs. 329.4 mn	Rs. 443.7 mn

^{*} PKIL securitized its project loan through issuance of non-convertible debentures to LIC of India & raised Rs. 4,090 mn in April 2010. The said proceeds were used to retire the existing high cost project loan and unsecured loans of promoters and to meet the issue expenses.

^{**}PKHIL securitized its project loan through issuance of non-convertible debentures to L&T Infrastructures Finance Company Limited and raised Rs 4000 mn in Sept. 2013. The said proceeds were used to retire the existing high cost project loans (Other than the ECB of USD 25 Millions availed from the Standard Chartered Bank, London) and unsecured loans of promoters and to meet the issue expenses.

[^] Company along with PEL signed a share purchase agreement to sell entire equity stake in the two Road BOT assets to an Essel group company.

BOT Portfolio – Toll Projects



	Particulars	KNR Walayar Tollways Private Limited	KNR Muzaffarpur Barauni Tollway Private Limited
	Stake	100%	51%
Project Detail	Project Type	Road-Toll	Road-Toll
	State	Kerala	Bihar
t I	JV Partner	-	JKM Infra Project Ltd
oje	Client	NHAI	NHAI
Pr	No of Lanes	Two to Four	Two
	Length(KM)	54.00	108
	Concession Start Date	18th May 2013	8th July 2012
ns	Concession Period	20 Years	21 Years
Terms	Scheduled COD	15th Nov. 2015	9th July 2014
	Actual Scheduled COD	31st Oct. 2015	3rd June 2016
	Revenue Sharing	Grant	Premium
	Project Cost	Rs. 9,005.1 mn	Rs. 3,596.8 mn / (Revised: Rs. 4,588.6 mn)
als	Equity (30.09.2016)	Rs. 3,974.1 mn*	Rs. 1,408.6 mn
nci	Debt (30.09.2016)	Rs. 2,180.0 mn	Rs. 3,102.5 mn
Financials	Status	Provisional Completion Certificate for 100% of Project length has been issued on 31st Oct. 2015	Provisional Completion Certificate for 75% of Project length has been issued on 3rd June 2016
	Toll Revenue - H1 FY17	Rs. 287.2 mn in FY16 and Rs. 195.0 mn in H1FY17	Rs. 64.0 mn in H1FY17

^{*} incl. additional quasi equity of Rs. 2,615.0 mn towards repayment of loans

Walayar – Vadakkancherry Project



- KNR Walayar Tollways Private Limited is a wholly owned subsidiary of KNR Constructions Limited, incorporated as an SPV for execution of Walayar Road Project
- Provisional Completion Certificate for 100% of Project length has been issued for the project on 31st October 2015
- Caters to commercial traffic towards Kochi Port and Kochi International Container Transshipment
 Terminal
- The project road serves as an arterial link to most of the important southern cities such as Salem, Erode, Coimbatore, Trissur, Palakkad, Kochi, Alappuzha, Kollam, Thiruvananthapuram and Nagercoil
- Major industries like Wise Park, HP Gas Plant, ITI, BPL, UB, Instrumentation Limited, Percot Meridan, BEML etc. are located in this section

The work is completed one month ahead of scheduled date of completion

Muzaffarpur - Barauni Project



- * KNR Muzaffarpur Barauni Tollway Private Limited is a Step down subsidiary of KNR Constructions Limited, incorporated as an SPV for execution of Muzaffarpur -Barauni Road project on BOT (Toll) basis
- Provisional Completion Certificate for 75% of Project length has been issued for the project on 3rd June 2016
- Project starts at Muzaffarpur and ends at Barauni. The project corridor is located in the state of Bihar and passes through three districts namely Muzaffarpur, Samastipur and Begusarai
- Muzaffarpur is an important place for wholesale cloth trade and the largest city of northern Bihar while Barauni city is situated on holy river Ganga and also an important industrial city of Bihar having major industrial units such as IOC refinery, Barauni Thermal Power Plant, Hindustan Fertilizers Corporation and Barauni Dairy

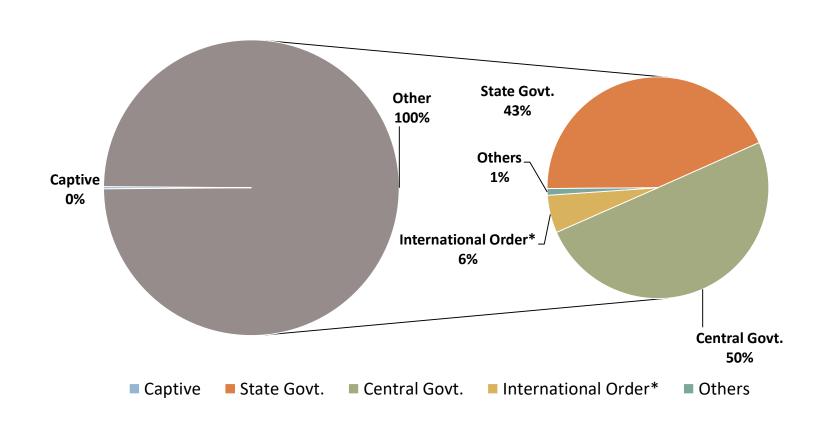


Order Book & Business Strategy

Order-book Break-up



Order book of Rs. 45,791 million as on 30th September 2016

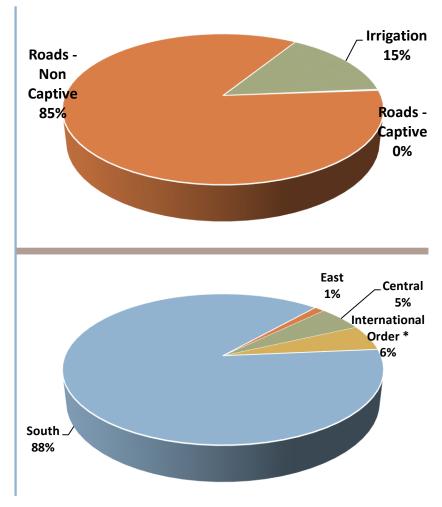


^{* -} Government of People's Republic Of Bangladesh

Order-book Highlights



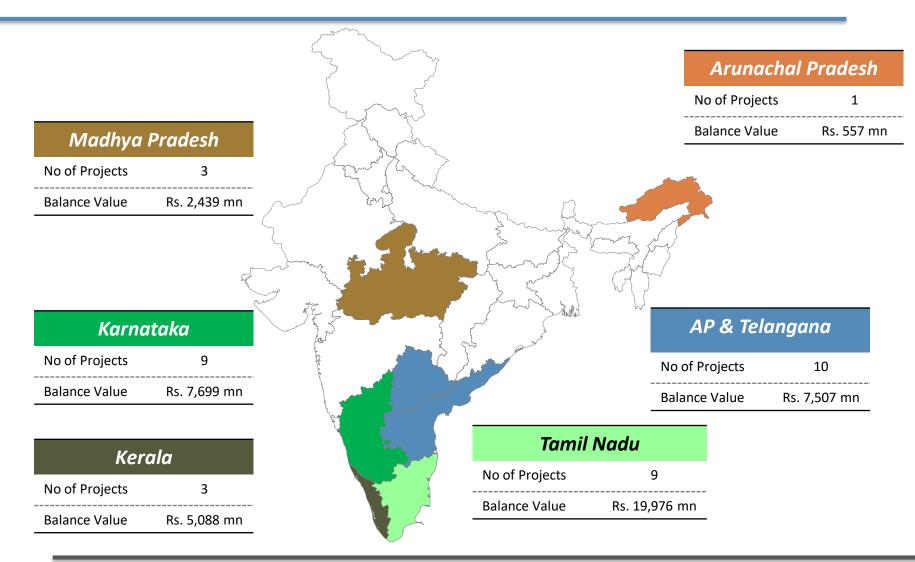
Key Projects	Rs. mln
Hubli – Hospet Section of NH - 63	6,674
Madurai -Ramanathpuram Section of NH-49	6,526
Thiruvananthapuram Bypass	4,985
Rehabilitation and upgradation of Dindigul-Bangalore Road (Pollachi to Coimbatore Section)	4,149
Upgrading Arcot Villupuram Road	2,787
Top 5 Road Projects	25,121
Other Road Projects	13,871
Irrigation Projects	6,799
Total	45,791
Order Completion	37.4%



^{* -} Government of People's Republic of Bangladesh

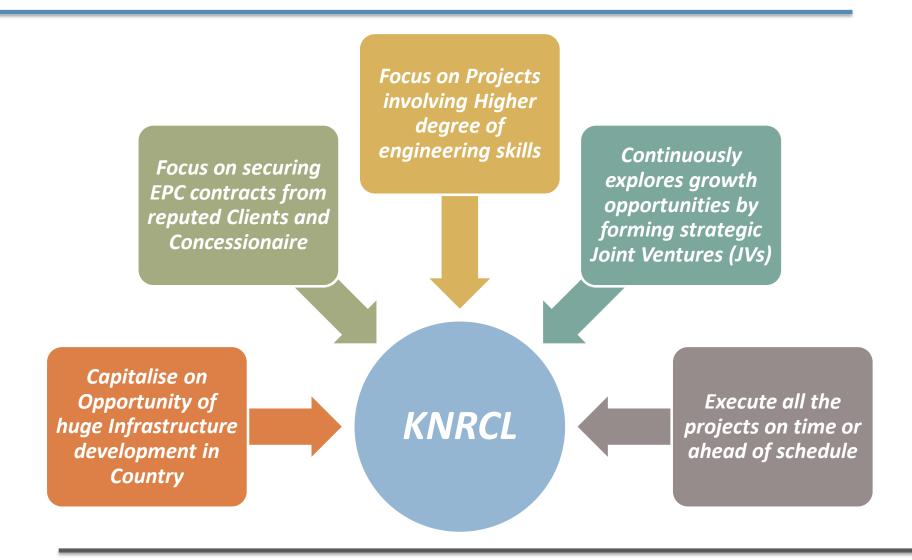
Order-book: State-wise





Business Strategy







Financial Highlights

Standalone Financial Results*



Rs. Million	FY16	FY15	YoY
Total Revenue	9,025.5	8,761.3	3%
Operating Expenses	6,062.9	5,965.5	
Employees Expenses	435.2	380.8	
Other Expenditure	973.3	1,153.6	
EBITDA	1,554.1	1,261.4	23%
EBITDA margin	17.2%	14.4%	
Other Income	304.9	124.6	
Depreciation	431.4	540.6	
Interest	126.3	122.4	
PBT	1,301.3	723.0	80%
Тах			
Current Tax	164.0	102.9	
Prior Period Tax	-437.2	11.2	
Deferred Tax	-36.8	-121.2	
Profit After Tax	1,611.2	730.1	121%
PAT margin	17.9%	8.3%	

^{*} Above financials are based on I GAAP

Standalone Balance sheet*



Rs. in Million	Mar-16	Mar-15	R
Shareholder's Fund	7,270	5,692	
Share capital	281	281	F
Reserves & Surplus	6,988	5,411	N
Minority Interest	0	0	D
Non-Current Liabilities	1,880	690	L
Long term borrowings	70	1	О
Other Long Term Liabilities	1,787	672	
Long Term Provisions	23	17	С
Current Liabilities	3,631	3,653	Ir
Short Term Borrowings	1,055	881	T
Trade Payables	1,121	705	С
Other Current Liabilities	946	1,775	S
Short Term Provisions	509	292	0
Total Equity & Liabilities	12,781	10,035	70

Rs. in Million	Mar-16	Mar-15
Non-Current Assets	7,689	5,254
Fixed Assets	2,468	2,269
Non-current Investments	355	228
Deferred Tax Assets (Net)	276	239
Long Term Loans & Advances	3,902	1,786
Other Non-Current Assets	689	732
Current Assets	5,091	4,781
Current Investments	79	87
Inventories	353	359
Trade Receivables	1,294	1,765
Cash & Cash Equivalents	161	157
Short Term Loans & Advances	2,276	1,506
Other Current Assets	928	907
Total Assets	12,781	10,035

Amongst very few companies in the infrastructure sector, the company's Long Term bank loan facilities are rated as A+ and Short Term bank loan facilities are rated as A1 by India Ratings, reflecting strong execution capabilities and robust financial risk profile

^{*} Above financials are based on I GAAP

Consolidated Financial Results*



Rs. Million	FY16	FY15	YoY
Total Revenue	9,951.2	9,311.9	7%
Operating Expenses	6,634.5	6,470.8	
Employees Expenses	466.9	382.3	
Other Expenditure	1,108.0	1,191.0	
EBITDA	1,741.9	1,267.8	37%
EBITDA margin	17.5%	13.6%	
Other Income	424.1	128.9	
Depreciation	480.7	551.7	
Interest	563.2	130.2	
PBT	1,122.1	714.7	57%
Тах			
Current Tax	238.4	107.2	
Prior Period Tax	-411.2	11.2	
Deferred Tax	-36.8	-121.2	
Profit After Tax	1,331.6	717.5	86%
PAT margin	13.4%	7.7%	

^{*} Above financials are based on I GAAP

Consolidated Balance sheet*



Rs. in Million	Mar-16	Mar-15
Shareholder's Fund	6,970	7,885
Share capital	281	281
Reserves & Surplus	6,688	7,604
Minority Interest	807	906
Non-Current Liabilities	8,335	7,234
Long term borrowings	6,314	6,373
Other Long Term Liabilities	1,997	843
Long Term Provisions	23	17
Current Liabilities	4,402	4,091
Short Term Borrowings	1,055	880
Trade Payables	1,189	754
Other Current Liabilities	1,473	2,058
Short Term Provisions	685	399
Total Equity & Liabilities	20,514	20,116

Rs. in Million	Mar-16	Mar-15
Non-Current Assets	14,563	15,165
Fixed Assets	12,631	13,432
Non-current Investments	168	236
Deferred Tax Assets (Net)	283	247
Long Term Loans & Advances	758	515
Other Non-Current Assets	723	735
Current Assets	5,951	4,951
Current Investments	0	0
Inventories	618	557
Trade Receivables	1,347	1,101
Cash & Cash Equivalents	450	435
Short Term Loans & Advances	2,617	1,727
Other Current Assets	919	1,131
Total Assets	20,514	20,116

^{*} Above financials are based on I GAAP

Standalone Financial Highlights*

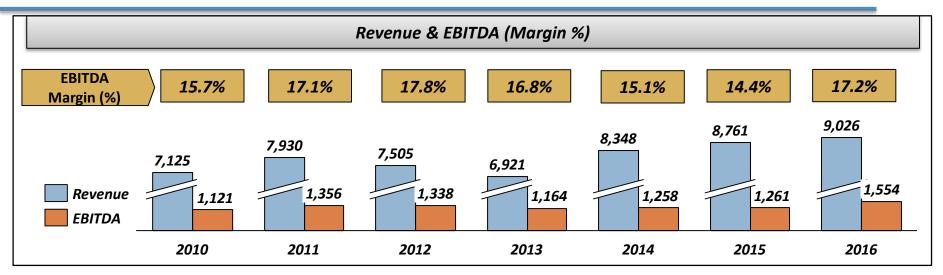


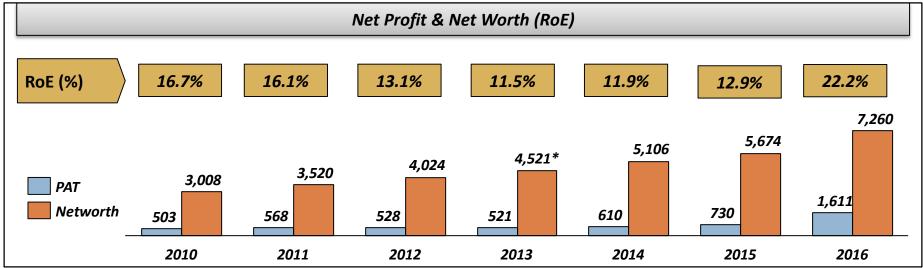
Financial Year	2010	2011	2012	2013	2014	2015	2016
Turnover	Rs. 7,125	Rs. 7,930	Rs. 7,505	Rs. 6,921	Rs. 8,348	Rs. 8,761	Rs. 9,025
	\$118.6	\$132.0	\$125.0	\$115.2	\$139.0	\$140.0	\$136.1
	Rs. 1,121	Rs. 1,356	Rs. 1,338	Rs. 1,164	Rs. 1,258	Rs. 1,261	Rs. 1,554
EBITDA	\$18.7	\$22.6	\$22.3	\$19.4	\$20.9	\$20.1	\$23.4
Profit before Tax (PBT)	Rs. 826	Rs. 897	Rs. 784	Rs. 670	Rs. 669	Rs. 723	Rs. 1,301
	\$13.8	\$14.9	\$13.1	\$11.2	\$11.1	\$11.6	\$19.6
Due fit often Tour (DAT)	Rs. 503	Rs. 568	Rs. 528	Rs. 521	Rs. 610	Rs. 730	Rs. 1,611
Profit after Tax (PAT)	\$8.4	\$9.5	\$8.8	\$8.7	\$10.2	\$11.7	\$24.3
rnc .	Rs. 17.88	Rs. 20.21	Rs. 18.76	Rs. 18.54	Rs. 21.68	Rs. 25.96	Rs. 57.29
EPS	\$0.30	\$0.34	\$0.31	\$0.31	\$0.36	\$0.42	\$0.86
Net Worth	Rs. 3,008	Rs. 3,520	Rs. 4,024	Rs. 4,521	Rs. 5,106	Rs. 5,674	Rs. 7,260
	\$50.1	\$58.6	\$67.0	<i>\$75.3</i>	\$85.0	\$90.7	\$109.5
Debt	Rs. 740	Rs. 735	Rs. 555	Rs. 710	Rs. 867	Rs. 963	Rs. 1,168
	\$12.3	\$12.2	\$9.2	\$11.8	\$14.4	\$16.0	\$17.6
Debt to Equity	0.25	0.21	0.14	0.16	0.17	0.17	0.15

^{*} Above financials are based on I GAAP

Standalone Financial Highlights

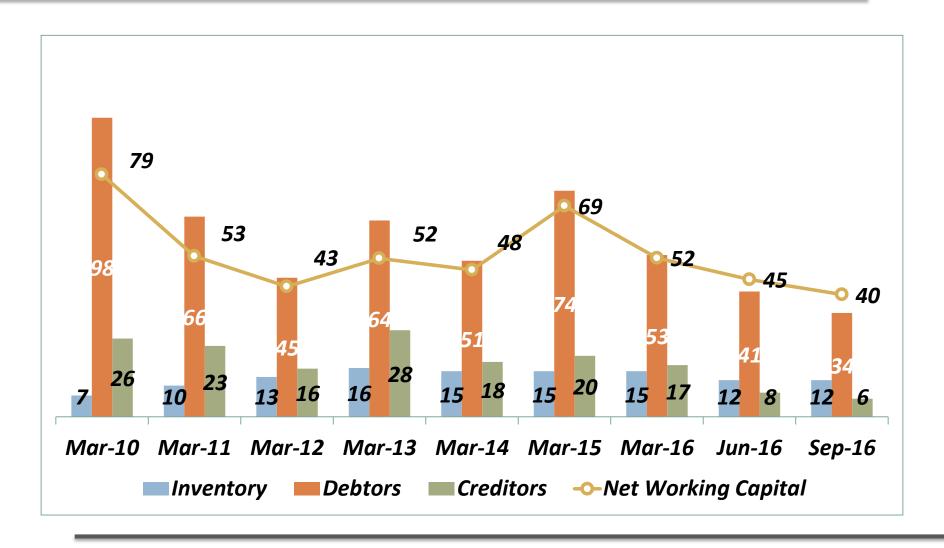






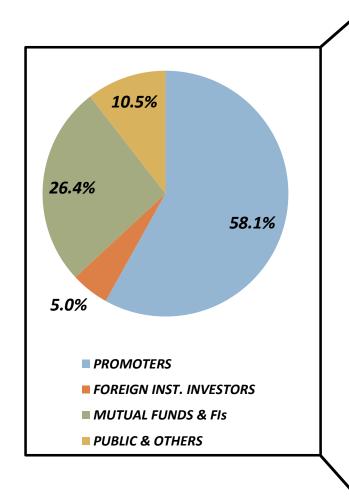
Standalone Net Working Capital Days





Shareholding Pattern as on 30th September 2016





Shareholders Holding more than 1% of the Equity (Other than Promoters)	% to Equity	
HDFC Mutual Fund	8.35%	
Tata Mutual Fund	3.76%	
ICICI Mutual Fund	3.04%	
Copthall Marutius Investment Limited	3.11%	
Franklin Mutual Fund	1.80%	
DSP Blackrock India T.I.G.E.R. Fund	1.05%	
Total	21.11%	

Other Businesses



Irrigation & Water Management Projects

And

Urban Water Infrastructure Management

- Strong growth opportunity in development of Agricultural Infrastructure
- Execution of Irrigation & Water Supply Projects with Joint Venture Partners
- Executed 3 Projects in Telangana & 1 Project in Bihar
- Executed an Urban Water Infrastructure project in the State of Karnataka



Project Gallery



BOT (Annuity) Road Project on NH-7 in the State of Telangana

BOT (Annuity) Road Project on NH-7 in the State of Telangana

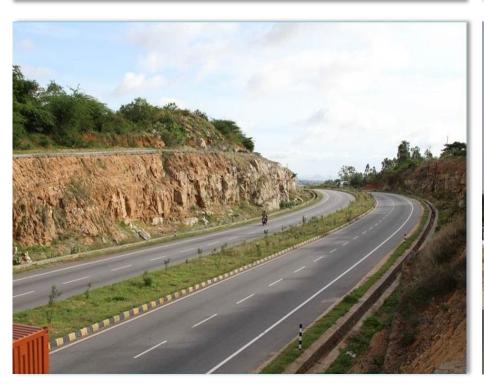






BOT (Annuity) Road Project on NH-7 in the State of Karnataka

Four Lane Highway on NH-50, Bijapur to Hungund Project in the State of Karnataka







Road Project in the state of Karnataka -Bijapur - Hungund Road Project in the state of Karnataka -Bijapur - Hungund







Walayar –Vadakkancherry BOT (Toll Road)
Project, Kerala

Walayar –Vadakkancherry BOT (Toll Road)
Project, Kerala







Bridge across River Godavari in Telangana State





Bridge across River Godavari in Telangana State Bridge across River Godavari in Telangana State





Under-Construction Projects



Muzaffarpur -Barauni Road project on BOT (Toll), Bihar

Muzaffarpur -Barauni Road project on BOT (Toll), Bihar





Under-Construction Projects



Flyover at Coimbatore in the State of Tamil Nadu

Irrigation Project in Telangana State







For further information, please contact:

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