



KNR Constructions Limited.

Date: 14th November 2023

Ref: KNRCL/SD/2023/650&651

To, The Manager BSE Limited, P J Towers, Dalal Street, Fort, Mumbai - 400001 Scrip code: 532942	To, The Manager, National Stock Exchange of India Limited, Exchange Plaza, Bandra Kurla Complex, Bandra (E), Mumbai - 400051. Scrip Code: KNRCON
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Dear Sir/Madam,

Sub: Investor Presentation

Ref: Regulation 30 of SEBI (LODR) Regulations, 2015

We refer to the above captioned subject, we herewith submit latest investor presentation for the period ended 30th September 2023.

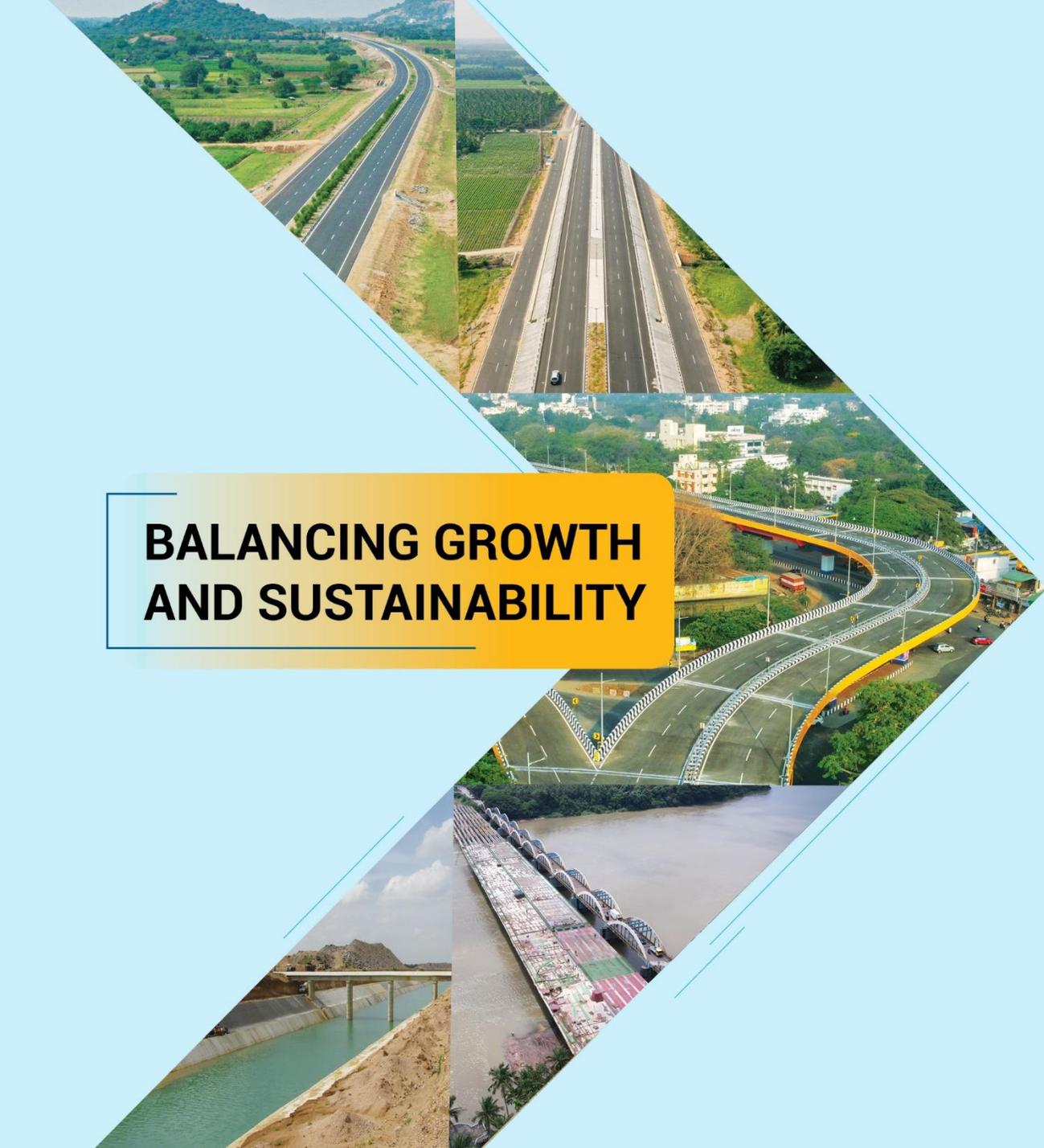
This is for the information of the Exchange, please.

Thanking you,

Yours truly

For **KNR Constructions Limited**

Haritha Varanasi
Company Secretary

A collage of four images showing infrastructure projects: a long highway stretching into the distance, a highway with a median, a complex multi-level highway interchange, and a dam structure over a river.

**BALANCING GROWTH
AND SUSTAINABILITY**

KNR Constructions
Limited
Investor Presentation
November 2023

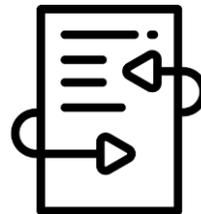
Disclaimer



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Key Highlights & Result Update

Key Highlights



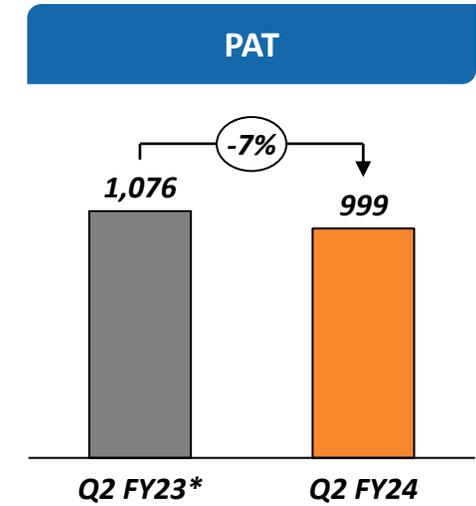
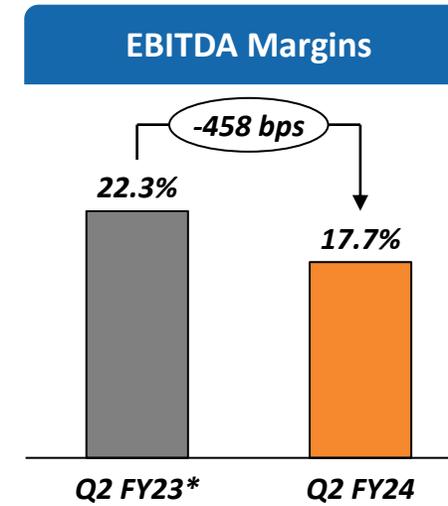
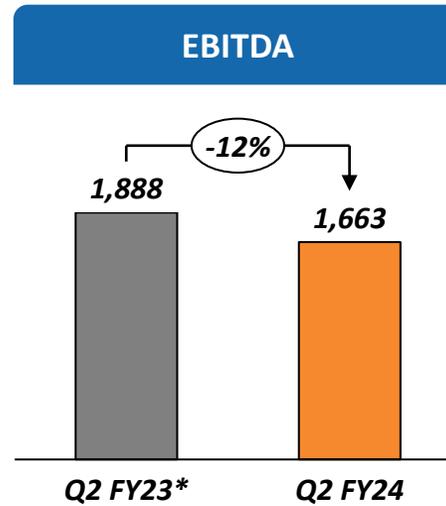
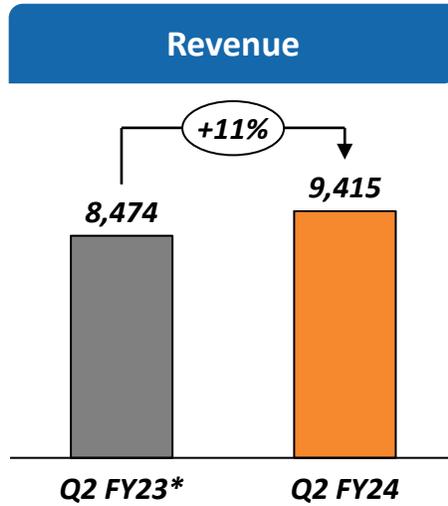
- ❑ Achieved Provisional Certificate of Completion for KNR Somwarpet Project Infra Private Limited (Magadi – Somwarpet) as 27th June 2023
- ❑ Achieved Financial Closure for KNR Sriranganatha Infra Private Limited (Mysore to Kushalnagara Section of NH-275 – Package V) as 27th September 2023
 - ✓ Concession Agreement signed on 22nd May 2023
 - ✓ Letter of Award was issued on 10th March 2023
 - ✓ Total Bid Project Cost of Rs. 6,903 million
- ❑ Achieved Financial Closure for KNR Kaveri Infra Private Limited (Mysore to Kushalnagara Section of NH-275 – Package IV) as 21st September 2023
 - ✓ Concession Agreement signed on 28th June 2023
 - ✓ Letter of Award was issued on 10th March 2023
 - ✓ Total Bid Project Cost of Rs. 6,500 million
- ❑ Achieved Financial Closure for KNR Ramatheertham Infra Private Limited (Marripudi to Somvarappadu of Bengaluru-Vijayawada economic corridor) as 15th September 2023
 - ✓ Concession Agreement signed on 27th April 2023
 - ✓ Letter of Award was issued on 28th February 2023
 - ✓ Total Bid Project cost of Rs. 6,650 million
- ❑ Credit Rating upgraded by India Ratings & Research
 - ✓ Affirmed its outlook on the long term and short-term bank facilities of as IND AA/Stable/IND A1+

Standalone Financial Highlights

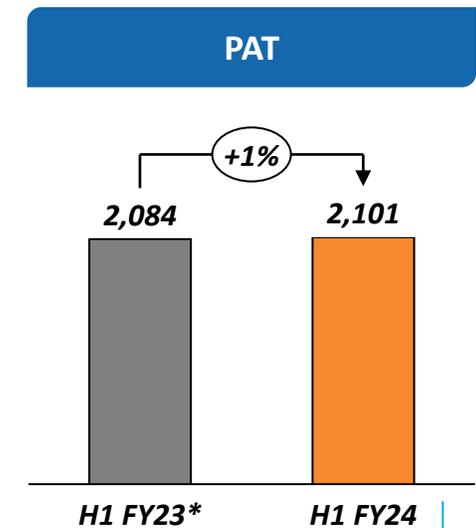
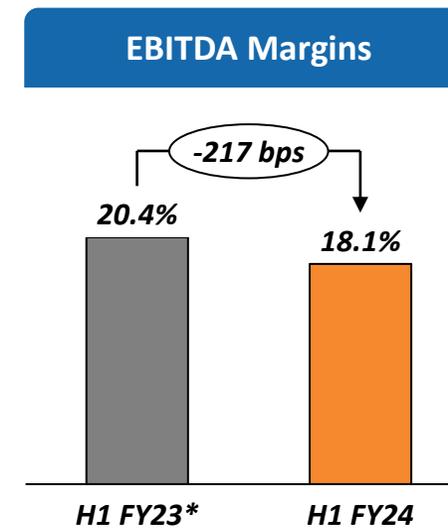
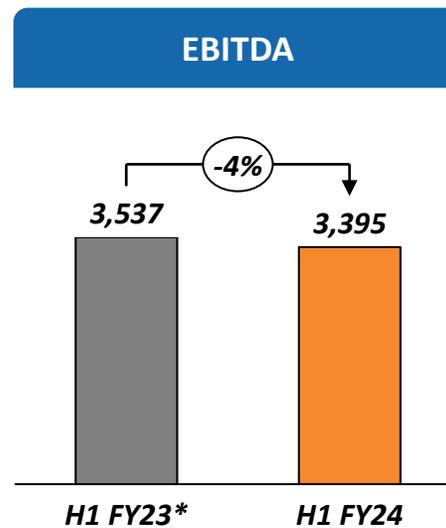
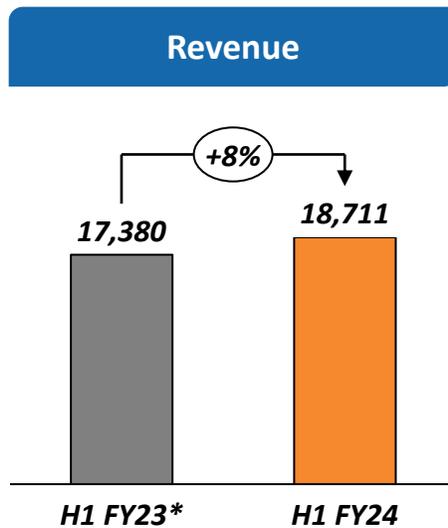


Rs. Million

Quarter 2



1st Half



* Q2 FY23 and H1 FY23 Includes share of revenue from two of its JVs for an amount of Rs. 246.1 million on account of sale of its arbitration claims

Standalone Financial Results



Rs. Million	Standalone							
	Q2 FY24	Q2 FY23*	YoY	Q1 FY24	QoQ	H1FY24	H1FY23*	YoY
Total Revenue	9,414.7	8,474.1	11%	9,295.8	1%	18,710.6	17,380.0	8%
Operating Expenses	6,307.7	5,577.3		6,553.9		12,861.5	11,968.0	
Employees Expenses	416.4	469.4		392.7		809.1	855.2	
Other Expenditure	1,028.0	539.7		616.8		1,644.8	1,019.5	
EBITDA	1,662.6	1,887.7	-12%	1,732.4	-4%	3,395.2	3,537.3	-4%
EBITDA margin	17.7%	22.3%	-458 bps	18.6%	-100 bps	18.1%	20.4%	-217 bps
Other Income	50.2	75.7		70.7		120.9	166.5	
Depreciation	310.6	366.2		283.4		594.1	692.9	
Interest	57.9	84.0		50.2		108.1	153.3	
Exceptional Item	0.0	0.0		0.0		0.0	0.0	
PBT	1,344.3	1,513.2	-11%	1,469.5	-9%	2,813.9	2,857.6	-2%
Tax	345.6	437.6		367.0		712.7	773.8	
Current Tax	373.2	421.6		364.3		737.6	757.8	
Prior Period Tax	0.0	37.9		0.0		0.0	37.9	
Deferred Tax	-27.6	-21.9		2.7		-24.9	-21.9	
Profit After Tax	998.7	1,075.6	-7%	1,102.5	-9%	2,101.2	2,083.8	1%
PAT margin	10.6%	12.7%	-202 bps	11.9%	-125 bps	11.2%	12.0%	-70 bps
Other Comprehensive Income	1.6	-1.6		1.3		2.9	-3.1	
Total Comprehensive Income	1,000.3	1,074.0	-7%	1,103.8	-9%	2,104.1	2,080.7	1%

* Q2 FY23 and H1 FY23 Includes share of revenue from two of its JVs for an amount of Rs. 246.1 million on account of sale of its arbitration claims

Standalone Balance Sheet



ASSETS (Rs. Million)	Sep-23	Mar-23
Non-Current Assets		
Property, plant and equipment	4,086.8	4,084.1
Capital work-in-progress	40.5	25.1
Right of Use Asset	56.8	69.2
Investment property	663.5	658.8
Other Intangible assets	0.5	0.5
Financial Assets		
Investments	3,502.1	1,974.6
Other Investments	3,349.0	3,269.3
Trade receivables	324.9	295.3
Loans	33.8	32.9
Other financial assets	7.5	277.5
Deferred tax assets (Net)	1,253.2	1,229.4
Non current tax assets (Net)	360.9	267.4
Other non-current assets	861.4	714.6
Total Non-current assets	14,540.9	12,898.7
Current assets		
Inventories	2,568.7	2,340.7
Financial assets		
Trade receivables	8,393.4	9,834.4
Cash and cash equivalents	142.9	1,855.8
Bank Balances	146.0	142.7
Loans	1.1	1.1
Other financials assets	3,867.7	3,776.8
Current tax assets (Net)	0.0	0.0
Other current assets	8,579.2	6,146.0
Total Current assets	23,699.0	24,097.6
TOTAL ASSETS	38,239.9	36,996.2

EQUITY & LIABILITIES (Rs. Million)	Sep-23	Mar-23
Equity		
Equity Share capital	562.5	562.5
Other equity	28,814.1	26,780.3
Total equity	29,376.6	27,342.8
Liabilities		
Non-current liabilities		
Financial liabilities		
Borrowings	0.0	0.0
Lease Liability	49.7	56.6
Other financial liabilities	0.0	0.0
Provisions	129.0	115.0
Other non-current liabilities	107.1	112.8
Total non-current liabilities	285.8	284.4
Current liabilities		
Financial liabilities		
Borrowings	761.0	2.5
Trade Payables	2,503.3	3,760.4
Other financial liabilities	1,566.0	1,504.2
Provisions	108.1	145.8
Current Tax Liability (net)	3,473.4	156.8
Other current liabilities	165.7	3,799.3
Total current liabilities	8,577.5	9,369.0
TOTAL EQUITY AND LIABILITIES	38,239.9	36,996.2

Consolidated Financial Results



Rs. Million	Consolidated							
	Q2 FY24	Q2 FY23*	YoY	Q1 FY24	QoQ	H1FY24	H1FY23*	YoY
Total Revenue	10,384.5	9,616.5	8%	9,810.2	6%	20,194.7	19,421.0	4%
Operating Expenses	6,585.2	5,745.4		6,574.2		13,159.4	12,159.2	
Employees Expenses	418.0	483.2		394.2		812.1	881.2	
Other Expenditure	1,065.4	755.0		684.5		1,749.9	1,635.1	
EBITDA	2,315.9	2,632.9	-12%	2,157.3	7%	4,473.3	4,745.5	-6%
EBITDA margin	22.3%	27.4%	-504 bps	22.0%	30 bps	22.2%	24.4%	-224 bps
Other Income	53.4	99.3		75.8		129.2	200.5	
Depreciation	392.1	450.1		364.0		756.1	859.8	
Interest	206.1	446.1		203.4		409.4	991.4	
Share of Profit / loss of associates	2.0	3.6		53.7		55.7	-13.7	
Exceptional Item	0.0	0.0		0.0		0.0	0.0	
PBT	1,773.1	1,839.6	-4%	1,719.4	3%	3,492.7	3,081.1	13%
Tax	345.6	850.9		387.0		732.6	1,187.1	
Current Tax	373.2	421.6		384.3		757.5	757.8	
Prior Period Tax	0.0	37.9		0.0		0.0	37.9	
Deferred Tax	-27.6	391.4		2.7		-24.9	391.4	
Profit After Tax	1,427.5	988.7	44%	1,332.4	7%	2,760.1	1,894.0	46%
PAT margin	13.7%	10.3%	348 bps	13.6%	18 bps	13.7%	9.8%	393 bps
Other Comprehensive Income	1.6	-1.6		1.3		2.9	-3.1	
Total Comprehensive Income	1,429.1	987.1	45%	1,333.7	8%	2,763.0	1,890.9	46%

* Q2 FY23 and H1 FY23 Includes share of revenue from two of its JVs for an amount of Rs. 246.1 million on account of sale of its arbitration claims

Consolidated Balance Sheet



ASSETS (Rs. Million)	Sep-23	Mar-23
Non-Current Assets		
Property, plant and equipment	4,469.2	4,480.3
Capital work-in-progress	40.5	25.1
Right of Use Asset	56.8	69.2
Investment property	1,368.0	1,327.2
Other Intangible assets	2,880.0	3,028.2
Financial Assets		
Investments	625.9	570.2
Trade receivables	324.9	295.3
Other financial assets	13,756.2	8,413.7
Deferred tax assets (Net)	1,253.2	1,229.3
Non current tax assets (Net)	425.7	342.3
Other non-current assets	2,954.0	2,047.4
Total Non-current assets	28,154.4	21,828.2
Current assets		
Inventories	2,570.2	2,342.3
Financial assets		
Other Investments	153.3	153.2
Trade receivables	1,944.5	6,229.0
Cash and cash equivalents	398.2	1,909.8
Bank Balances	378.4	292.2
Loans	1.1	1.1
Other financials assets	3,686.0	3,861.8
Current tax assets (Net)	231.3	133.0
Other current assets	8,918.4	6,669.5
Total Current assets	18,281.4	21,591.9
TOTAL ASSETS	46,435.8	43,420.1

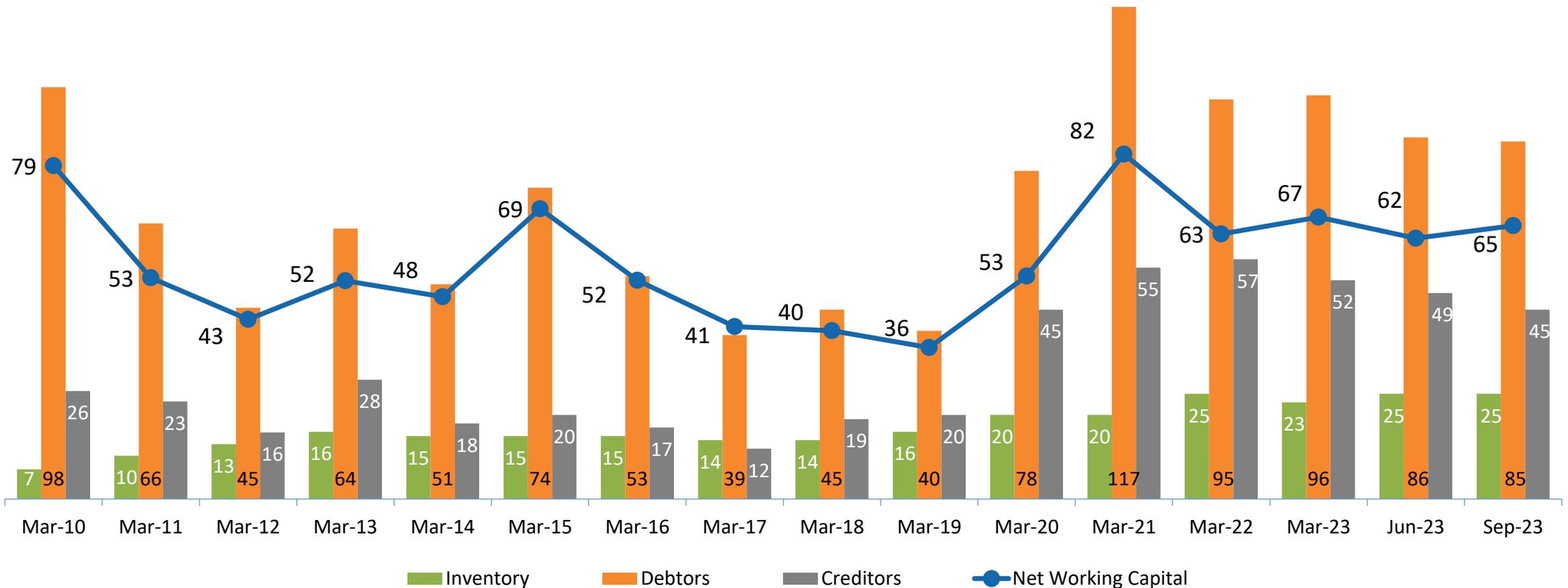
EQUITY & LIABILITIES (Rs. Million)	Sep-23	Mar-23
Equity		
Equity Share capital	562.5	562.5
Instruments entirely equity in nature	85.0	85.0
Other equity	29,921.9	27,144.5
Non-Controlling Interests	-398.6	-313.7
Total equity	30,170.8	27,478.3
Liabilities		
Non-current liabilities		
Financial liabilities		
Borrowings	5,835.6	4,916.2
Lease Liability	49.7	56.6
Other financial liabilities	50.9	41.8
Provisions	218.1	138.0
Other non-current liabilities	107.2	112.8
Total non-current liabilities	6,261.5	5,265.4
Current liabilities		
Financial liabilities		
Borrowings	1,847.7	1,547.8
Trade Payables	2,585.8	3,877.0
Other financial liabilities	1,626.2	1,578.7
Provisions	582.3	620.0
Current Tax Liability (net)	3,189.1	163.5
Other current liabilities	172.4	2,889.4
Total current liabilities	10,003.5	10,676.4
TOTAL EQUITY AND LIABILITIES	46,435.8	43,420.1

Cash Flow Statement



Particulars (Rs. Million)	Standalone		Consolidated	
	Half year ended 30-Sep-23	Half year ended 30-Sep-22	Half year ended 30-Sep-23	Half year ended 30-Sep-22
Net Profit Before Tax	2,813.9	2,857.7	3,492.6	3,081.1
Adjustments for: Non-Cash Items / Other Investment or Financial Items	767.7	787.8	335.4	814.6
Operating profit before working capital changes	3,581.6	3,645.5	3,828.0	3,895.7
Changes in working capital	-2,996.5	-5,223.5	-4,504.7	-6,026.8
Cash generated from Operations	585.1	-1,578.0	-676.7	-2,131.0
Share of profit / loss of Associate or JV	0.0	0.0	-55.7	13.7
Direct taxes paid (net of refund)	-821.8	-859.5	-930.0	-907.9
Net Cash from Operating Activities	-236.7	-2,437.5	-1,662.4	-3,025.2
Net Cash from Investing Activities	-2,155.4	-353.7	-664.3	-1,136.5
Net Cash from Financing Activities	679.3	1,811.6	815.1	3,311.7
Net Decrease in Cash and Cash equivalents	-1,712.8	-979.6	-1,511.6	-850.0
Add: Cash & Cash equivalents at the beginning of the period	1,855.8	1,367.0	1,909.8	1,473.7
Cash & Cash equivalents at the end of the period	143.0	387.4	398.2	623.7

Standalone Net Working Capital Days



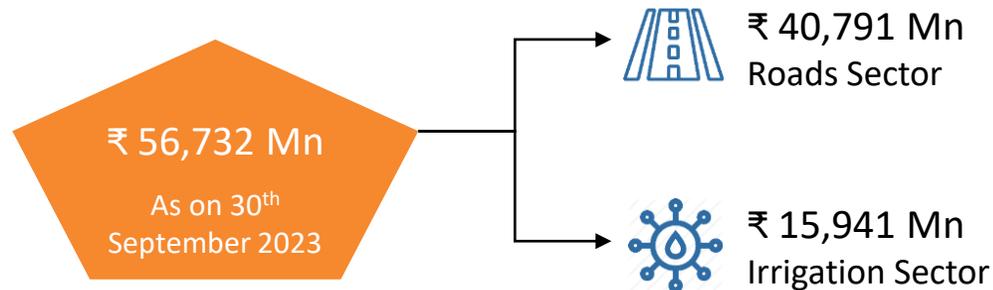


Business Update

Business Overview

- ❑ One of the leading companies providing Engineering, Procurement and Construction (EPC) services
 - Major Projects in Roads & Highways – one of the fast-growing sectors
 - Established presence in Irrigation and Urban Water Infrastructure Management
- ❑ 25+ years of experience of project execution
 - Successfully executed more than ~8,700 lane km Road Projects
 - Projects executed across 12 states in India
- ❑ Portfolio of BOT/HAM Projects
 - 668 lane Kms Projects in the state of Telangana, Karnataka & Bihar
 - 2 Annuity based Projects, 1 Toll based project and 8 based HAM projects
 - 8 HAM projects with total Bid Project cost of Rs. 96,185 million

❑ Strong EPC Order Book



Vision

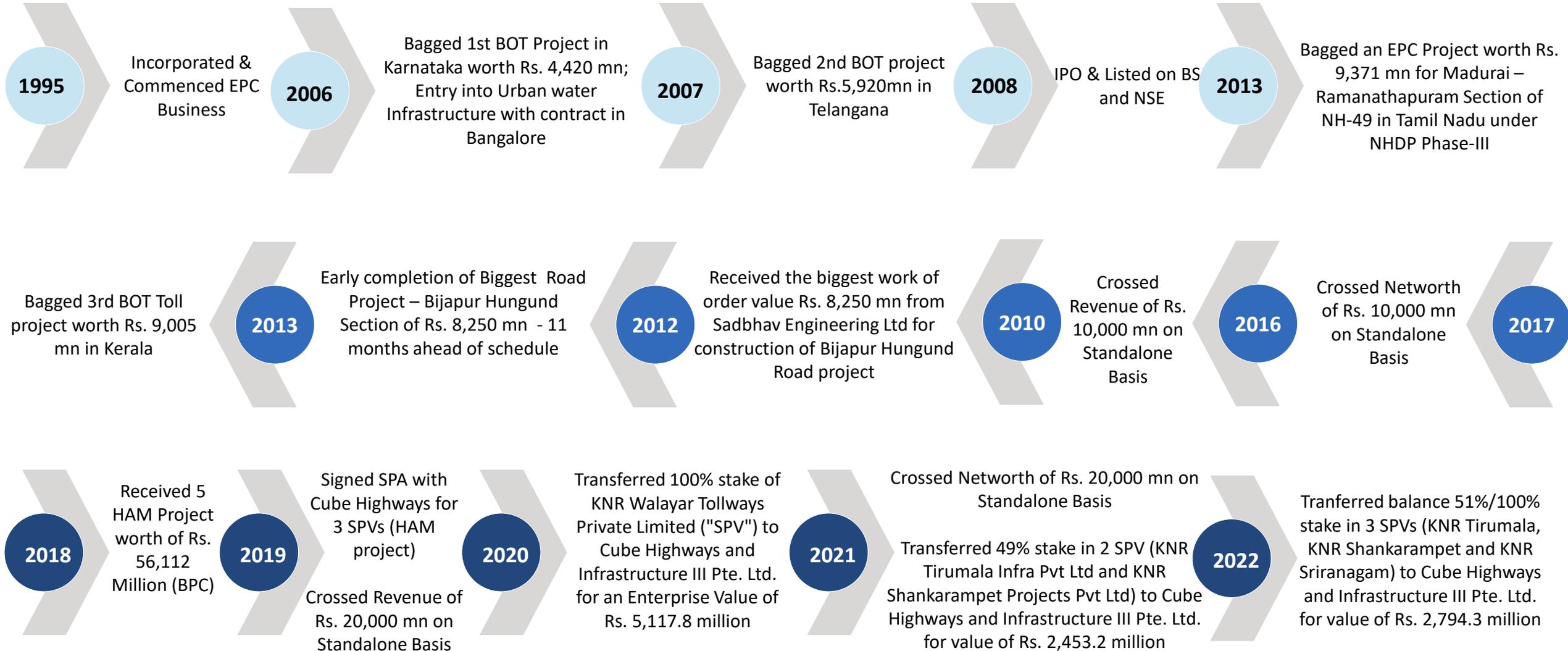
To develop KNRC as a Centre of excellence in the field of Infrastructure services by striving continuously to provide eco-friendly solution adopting state-of-the-art practices and commitment to quality through motivated human resource



Mission

We would aim to add more business verticals to the organisation in the fields of construction of Elevated Metro Rail and Railway Projects.

Transformation





Mr. K. Narasimha Reddy –
Founder Promoter & Managing Director

- Over 50 years of experience in the Highway sector
- Started career in 1968 and engaged in the business of undertaking civil and mechanical contracts
- Extensive knowledge and experience in multi project planning Scheduling, cost controls in addition to overall construction and multi project management & driving force in taking the company towards greater heights



Mr. K. Jalandhar Reddy –
Promoter & Executive Director

- Over 25 years of experience in the Highway and infrastructure sector
- Started his career with the organisation as a project Manager and was elevated to Executive Director on April 1, 1997
- Heads the tendering and bidding activities and oversees most of the projects

Supported by Professional Team

Mr. T.L. Verma
(Sr. Vice President - Projects)

- A Bachelor of Engineering (BE) from MITS Gwalior (MP) with Over 40 years of total experience with ~20 years of experience in Highway sector
- Working with the company since 2006 on various projects i.e. Bridges and Highways, including construction of Concrete Roads

Mr. S Vaikuntanathan
(Vice President - Finance)

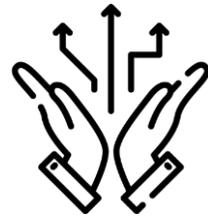
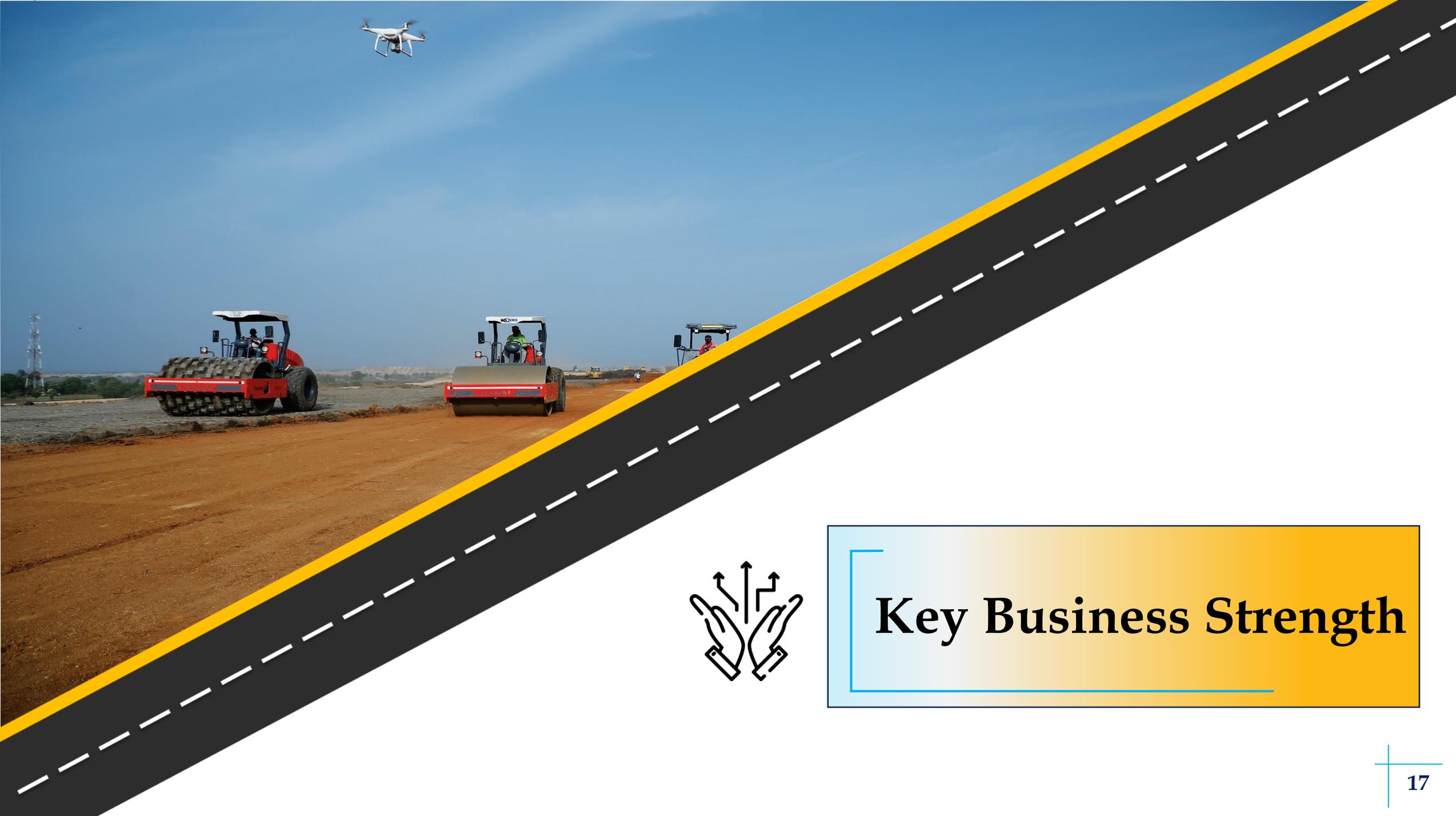
- A Fellow Member of the Institute of Chartered Accountants of India with over 40 years of experience in the areas of finance, accountancy and taxation
- Has the overall responsibility for the finalization of corporate accounts, taxation, finance and related jobs

Mr. V. Narasimha Ramana
(Sr. Vice President - Technical)

- M. Tech in Civil Engineering from IIT Madras with over 30 years of rich experience in various Highway Projects connected with MORTH & NHAI
- Actively involved all the verticals of highway and bridge projects

Ms. V. Harita
(Company Secretary)

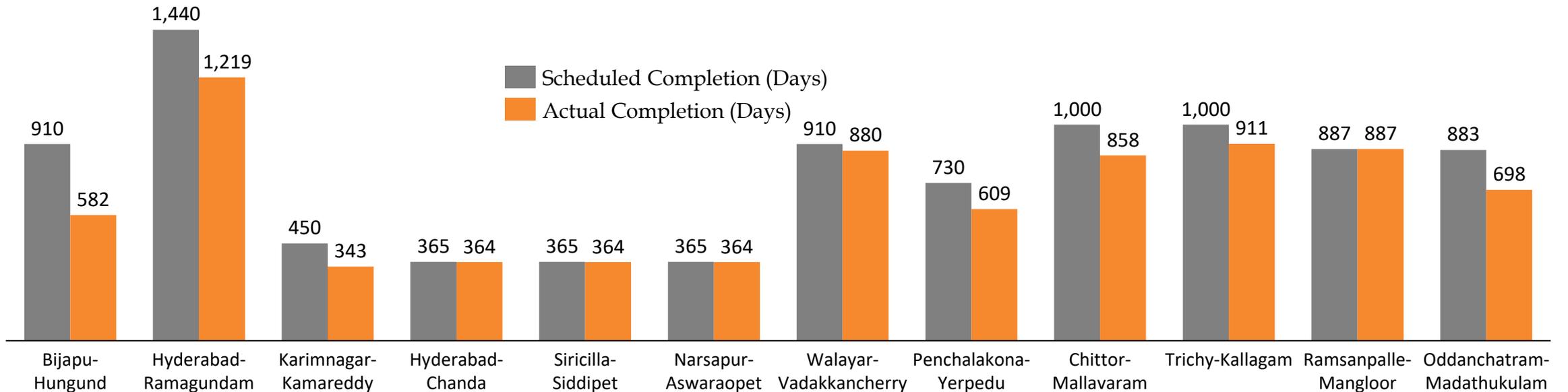
- A Member of the Institute of Company Secretaries of India
- Overall responsibility towards compliance of Rules & Regulations laid down by various authorities



Key Business Strength

1. Project Execution Capabilities

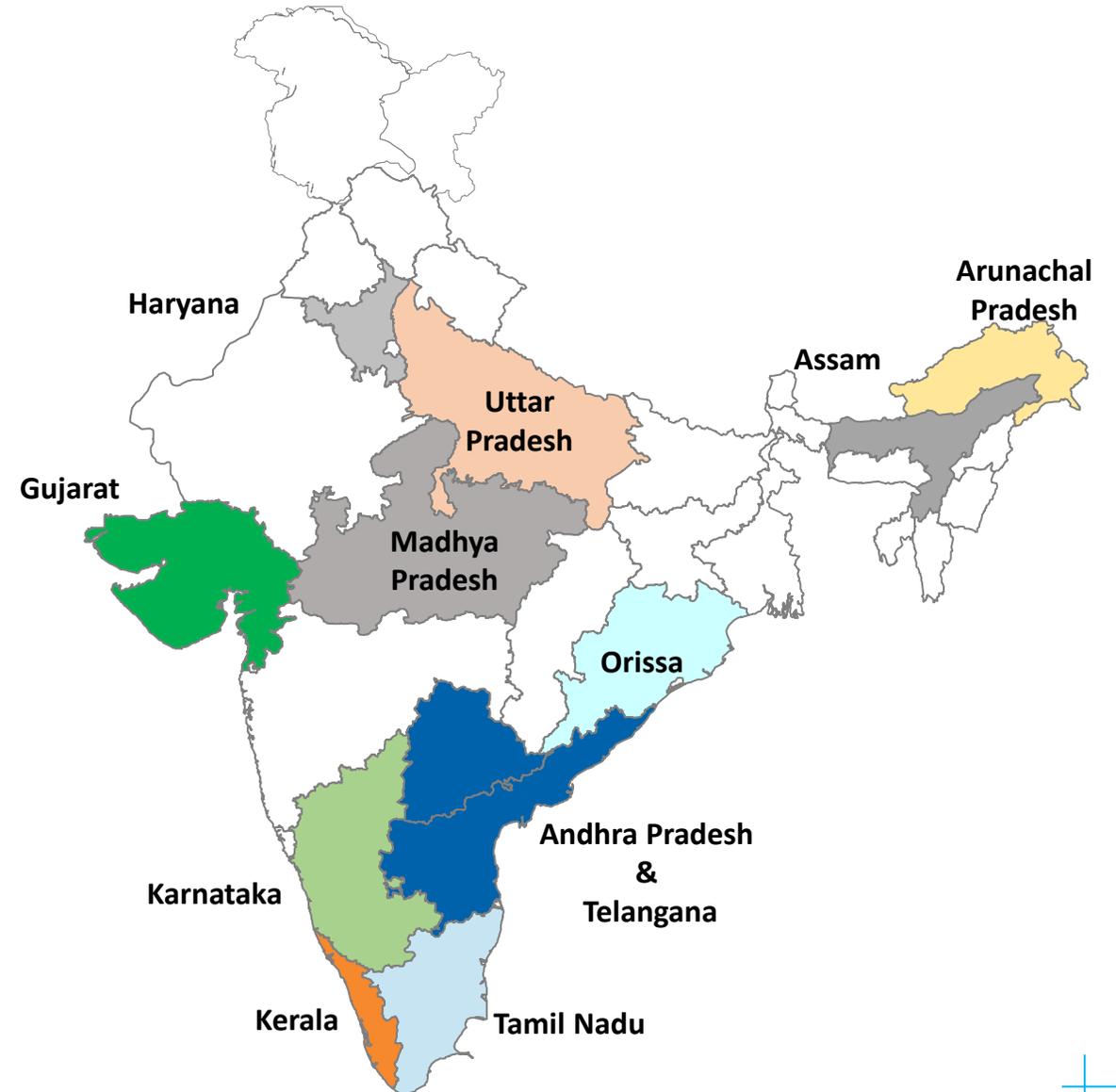
- ❑ **Top management’s active involvement at all stages of Project execution**
 - Selection of Major Raw Material
 - Selection of construction Camp location
- ❑ **Faster Decision making to ensure project completion on schedule**
- ❑ **Received Bonus for completion of construction ahead of schedule**



SIGNIFICANT EXPERIENCE AND STRONG TRACK RECORD IN TIMELY EXECUTION OF PROJECTS

Pan India Project Execution Capability*

Sr. No.	State	No. of Projects	Project Value (Rs. Mn)
1	Tamil Nadu	12	44,998
2	AP & Telangana	30	43,534
3	Karnataka	15	33,176
4	Kerala	2	17,068
5	Madhya Pradesh	4	6,619
6	Uttar Pradesh	10	4,549
7	Assam	2	4,038
8	Arunachal Pradesh	1	3,468
9	Gujarat	1	2,550
10	Orissa	1	1,866
11	Haryana	1	118
	Total	79	1,61,984



*Projects executed in last 25 years

Disclaimer: Maps not to scale. All data, information, and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness

Project Execution Highlights



Grade Separator

- ❑ **Constructed Grade Separator in Coimbatore city with a cumulative length of flyover, 2.853 km**
 - Length of 1st level flyover is 1.752 km
 - Length of 2nd level flyover is 1.101 km as a part of multipronged approach to ease traffic congestion in main city roads
- ❑ **Scope of the Project:**
 - 92 spans with 264 piles having a length of 2,617 Rm in 32 foundation locations and 62 number of open foundations
 - 39,802 cum of various grades of concrete, 6,524 MT of steel, 368 number of POT/PTFE bearings, 1,311 Rm of expansion Joints, 2,691 sqm of Reinforced Earth Wall in the approaches

Two-Tier Flyover in Salem City

- ❑ **Total cumulative length of flyover is 7.87 km**
 - Length of 1st level flyover is 3.891 km
 - Length of 2nd level flyover is 3.980 km
- ❑ **Scope of the Project:**
 - 206 spans with 133 piles having 1,347 running meters at 18 foundation locations and 155 number of Open Foundations
 - Major quantities executed are 89,324 Cum of Concrete, 12,341 MT of HYSD Steel, 821 numbers of POT/PTFE Bearings, 2,100 running meters of Expansion Joints, 8,493 Sqm of Reinforced Earth Wall in the approaches
 - Prestressed Precast Segmental Construction was adopted for super structure

Konda Pochamma Sagar Reservoir

- ❑ **Completed Konda Pochamma Sagar Reservoir of 50 TMC capacity**
 - About 12 Million Cum of earthwork was completed in record time of 500 days in the State of Telangana
 - Almost completed two major reservoirs in the State of Telangana
 - Execution is going on for 4 X 90 MW Pump House project in the State of Telangana now

2. In-house Construction Equipment

Sr. No.	Machinery	Quantity
1	Tipplers & Tankers	1,298
2	Excavators	402
3	Generators	285
4	Concrete Mixers And Pumps	207
5	Compactors	138
6	Drillers & Breakers	102
7	Loaders	100
8	Cranes	97
9	Graders	74
10	Compressors	64
11	Batching Plants	54
12	Pavers	53
13	Rollers	51
14	Weigh Bridges	51

Sr. No.	Machinery	Quantity
15	Tractors	47
16	Transformers	33
17	Crushers	32
18	Trailers	32
19	Dozers	25
20	Light Soures	24
21	Wet Mix Plants	16
22	Hot Mix Plants	15
23	Deisel Bunks	11
24	Kerb Laying Machine	10
25	Sprayers	10
26	Sweeping Machines	8
27	Drum Mix Plants	7
28	Piling Machines	6
29	Sub Stations	3



Gross Block of Plant & Machinery*
₹ 14,651 Million

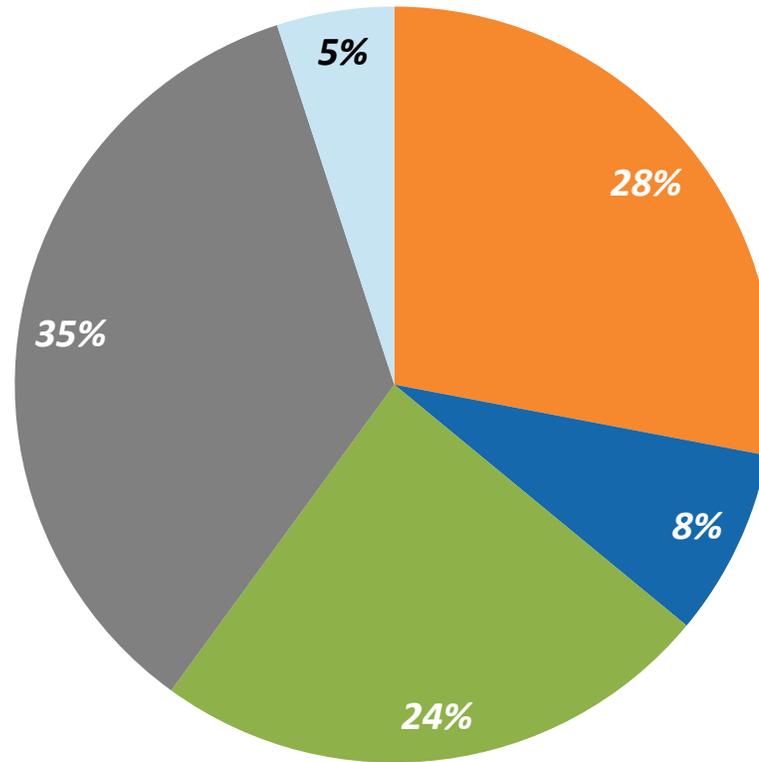


WORLD CLASS CONSTRUCTION EQUIPMENTS USE OF RIGHT TOOLS FOR RIGHT WORK

* as on September 30, 2023

3. In-house Execution Team

Total Employees*
2,285



- *Project Engineering*
- *Site Supervision*
- *Site Engineers*
- *Equipment Operators*
- *Admin & Office Staff*

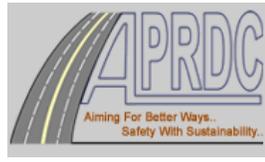
IN-HOUSE TEAM OF QUALIFIED AND EXPERIENCED EMPLOYEES LED BY PROVEN MANAGEMENT TEAM

* as on September 30, 2023

4. Host of Marquee Clients



National Highways Authority of India (NHAI)



Andhra Pradesh Road Development Corporation (APRDC)



Ministry of Road Transport & Highways (MoRTH)



Hyderabad Growth Corridor Limited (HGCL)



Karnataka State Highway Improvement Project (KSHIP)



Karnataka Road Development Corporation (KRDCL)



Madhya Pradesh Road Development Corporation Limited (MPRDCL)



Bruhat Bangalore Mahanagara Palike (BBMP)



Uttar Pradesh State Highways Authority (UPSHA)



Telangana Irrigation (Government of Telangana)



A.P. Irrigation (Government of Andhra Pradesh)



GMR Projects Private Limited



Engineers India Limited (Government of India Undertaking)



NMDC Limited



Sadbhav Engineering Limited



Public Works Department (Government of Arunachal Pradesh)



Highways Department (Government of Tamil Nadu)



Oriental Structural Engineers Pvt. Ltd.



BOT Porfolio

BOT Portfolio – Annuity Projects



	Particulars	Patel KNR Infrastructures limited (PKIL)	Patel KNR Heavy Infrastructures Limited (PKHIL)
Project Details	Stake	40%	40%
	Project Type	Road-Annuity	Road-Annuity
	State	Karnataka	Telangana
	JV Partner	PEL	PEIL
	Client	NHAI	NHAI
	Length (KM)	60.0	53.0
Terms	Concession Start Date	26 th March 2007	2 nd March 2008
	Concession Period	20 Years	20 Years
	COD	21 st December 2009	11 th June 2010
Financials	Project Cost (Rs. mn)	4,420.0	5,920.0
	Equity (30.09.2023) (Rs. mn)	370.0	648.7
	Debt (30.09.2023) (Rs. mn)	1,429.2	1,969.5
	Securitized	Yes*	Yes**
	Semi-Annuity - 36 Instalments (Rs. mn)	329.4	443.7

* PKIL securitized its project loan through issuance of non-convertible debentures to LIC of India & raised Rs. 4,090 mn in April 2010. The said proceeds were used to retire the existing high cost project loan and unsecured loans of promoters and to meet the issue expenses.

**PKHIL securitized its project loan through issuance of non-convertible debentures to L&T Infrastructures Finance Company Limited and raised Rs 4000 mn in Sept. 2013. The said proceeds were used to retire the existing high cost project loans (Other than the ECB of USD 25 Millions availed from the Standard Chartered Bank , London) and unsecured loans of promoters and to meet the issue expenses.

BOT Portfolio – Toll Project



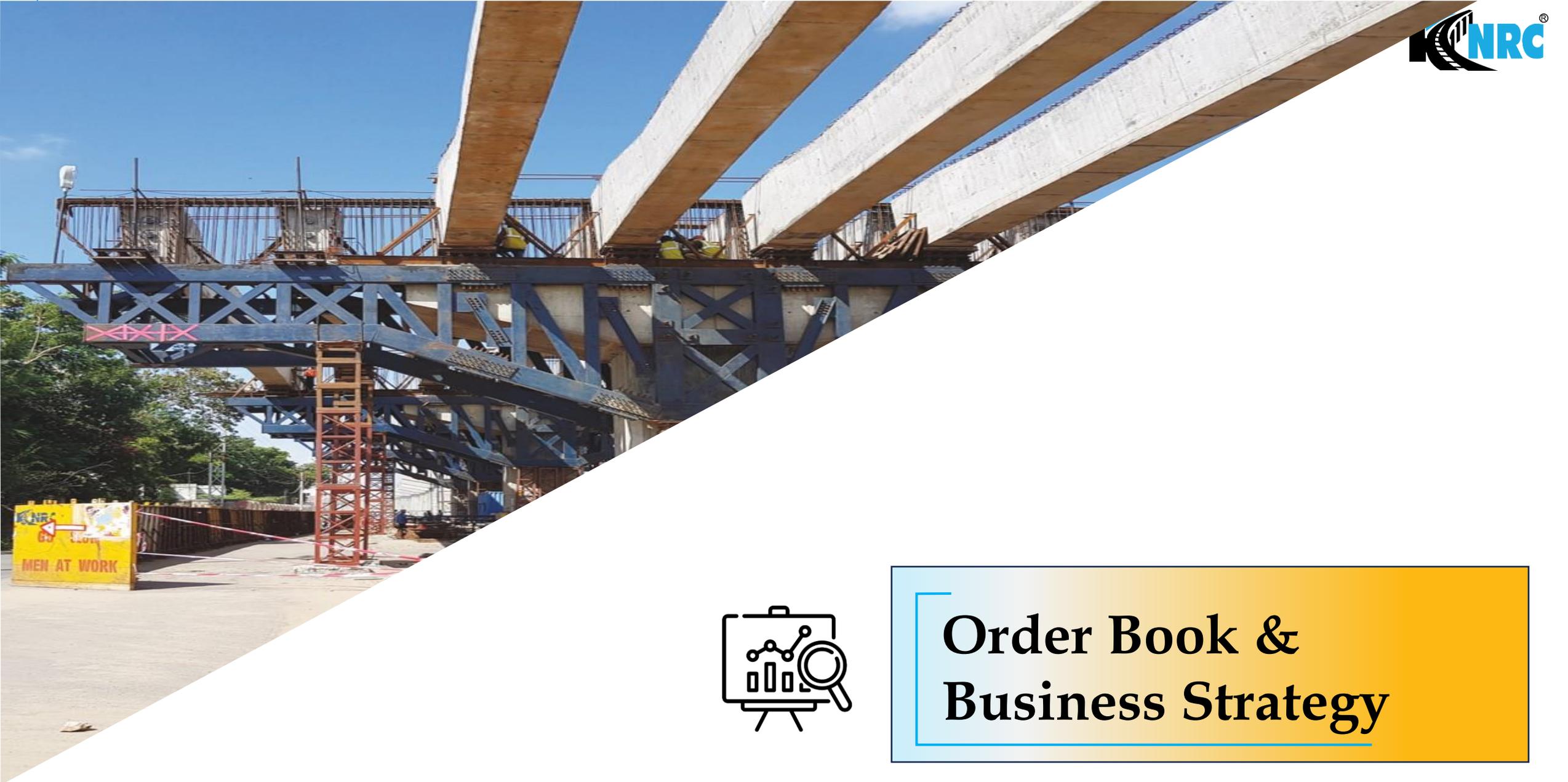
	Particulars	KNR Muzaffarpur Barauni Tollway Private Limited
Project Details	Stake	51%
	Project Type	Road-Toll
	State	Bihar
	JV Partner	JKM Infra Project Ltd
	Client	NHAI
	No of Lanes	Two
	Length(KM)	108
Terms	Concession Start Date	8th July 2012
	Concession Period	21 Years
	Scheduled COD	9th July 2014
	Actual Scheduled COD	3rd June 2016
	Revenue Sharing	Premium
Financials	Project Cost (Rs. mn)	3,596.8 / (Revised: 4,588.6)
	Equity (30.09.2023) (Rs. mn)	1,771.5
	Debt (30.09.2023) (Rs. mn)	2,354.8
	Status	100% PCOD issued on 24th August 2017
	Toll Revenue – (Rs. mn)	Q2 FY24: Rs.94.3 mn / H1 FY24: Rs. 211.2 mn

HAM Portfolio



	Particulars	Magadi - Somwarpet	Oddanchatram - Madathukulam	Ramanattukara - Valanchery	Valanchery - Kappirikkad	Chittor -Thatchur	Mysore to Kushalnagara (Pkg V)	Mysore to Kushalnagara (Pkg IV)	Marripudi to Somvarappadu
Project Detail	SPV Name	KNR Somwarpet Infra Pvt. Ltd.	KNR Palani Infra Pvt. Ltd.	KNR Ramanattukara Infra Pvt. Ltd.	KNR Guruvayur Infra Pvt. Ltd.	KNR Ramagiri Infra Pvt. Ltd.	KNR Sriranganatha Infra Private Limited	KNR Kaveri Infra Private Limited	KNR Ramatheertham Infra Private Limited
	Stake	100%	100%	100%	100%	100%	100%	100%	100%
	Project Type	Hybrid Annuity	Hybrid Annuity	Hybrid Annuity	Hybrid Annuity	Hybrid Annuity	Hybrid Annuity	Hybrid Annuity	Hybrid Annuity
	State	Karnataka	Tamil Nadu	Kerala	Kerala	Andhra Pradesh	Karnataka	Karnataka	Andhra Pradesh
	Client	KSHIP	NHAI	NHAI	NHAI	NHAI	NHAI	NHAI	NHAI
	No of Lanes	Two	Four	Six	Six	Six	Four	Four	Six
	Length(KM)	166.0	45.4	39.7	37.4	34.7	83.4	26.6	29.1
	Concession Period	9 Years	17 Years	17.5 Years	17.5 Years	17 Years	17 Years	17 Years	17 Years
Financials	Bid Project Cost (Rs. mn)	11,445.0	9,200.0	23,675.0	21,400.0	10,415.0	6,903.0	6,500.0	6,650.0
	Total Project Cost (Rs. mn)	11,276.0	7,920.0	21,500.0	19,594.0	9,309.1	7,981.2	7,387.3	7,716.8
	Grant (Rs. mn)^	7,485.0	3,945.4	10,250.0	9,242.5	4,501.7	3,506.3	3,301.6	3,372.2
	Estimated Equity (Rs. mn)	1,221.0	804.6	2,250.0	2,091.5	961.5	895.0	817.2	874.6
	Estimated Debt (Rs. mn)	2,570.0	3,170.0	9,000.0	8,260.0	3,845.9	3,579.9	3,268.5	3,470.0
	Appointed Date	12 th Feb. 2020	5 th Oct. 2020	21st Jan. 2022	21st Jan. 2022	25 th Jan. 2023			
	PCOD / COD	27 th June 2023	2 nd Sept. 2022	-	-	-	FC Achieved as 27 th September 2023	FC Achieved as 21 st September 2023	FC Achieved as 15 th September 2023
Progress	% Physical Progress	77.8%	97.0%	45.4%	48.8%	30.0%	0.0%	0.0%	0.0%
	Equity Invested (Rs. mn)	1,030.2	644.0	1,168.6	1,221.5	503.5	1.0	1.0	1.0
	Grant Received (Rs. mn)	5,988.0	4,251.7	5,523.6	5,078.1	1,433.2	0.0	0.0	0.0
	Debt Already Drawn (Rs. mn)	1,200.0	2,450.0	605.8	0.0	0.0	0.0	0.0	0.0

^Grant includes estimated Price Index Multiple of Rs. 4,222.5 mn

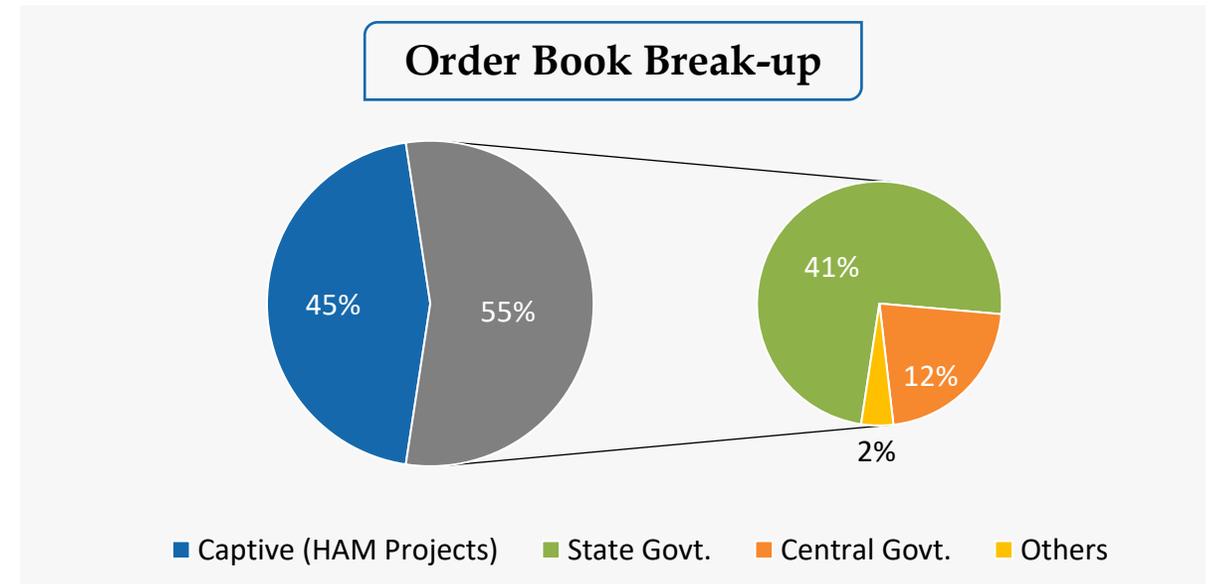


Order Book & Business Strategy

Order-book Highlights



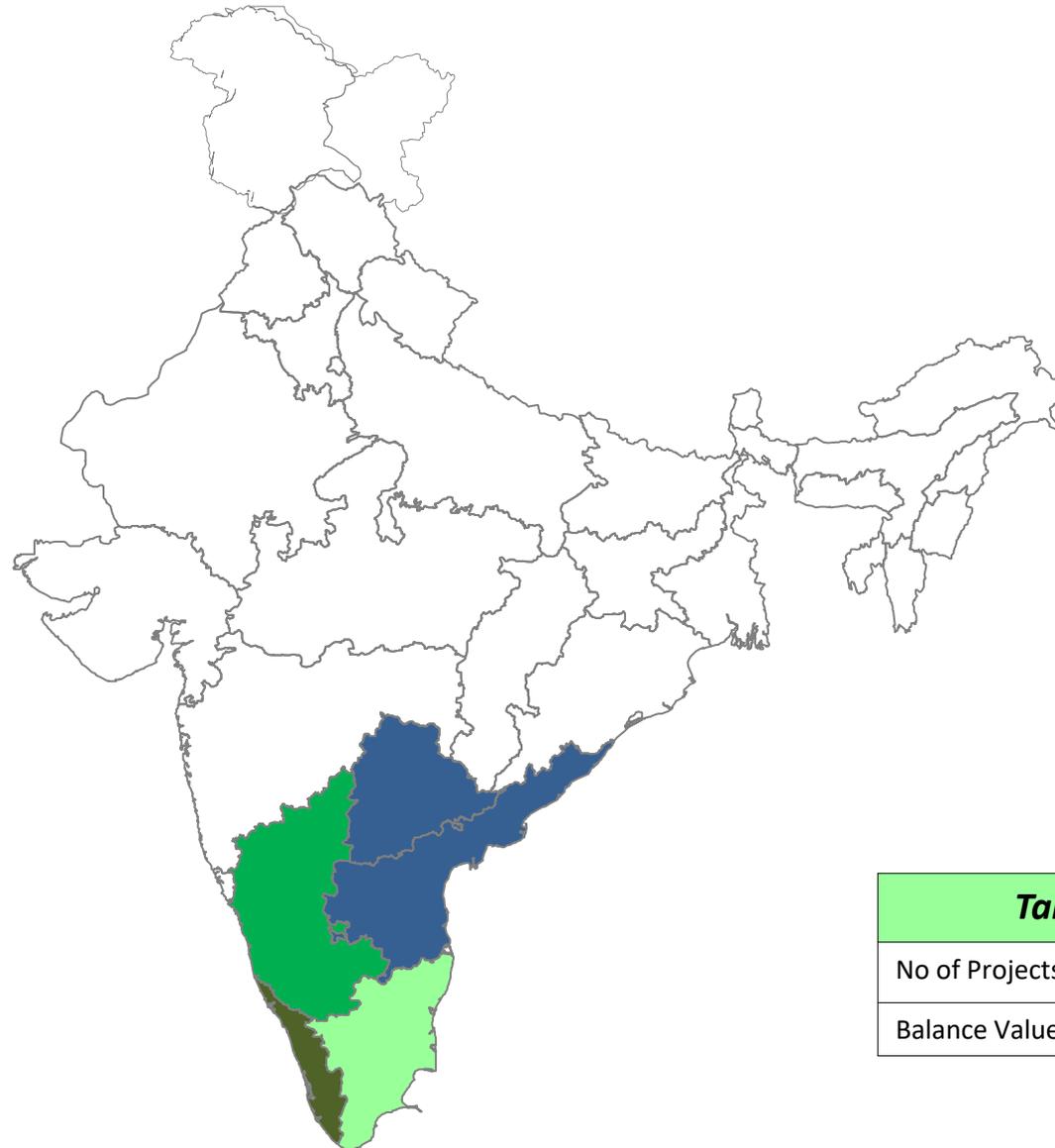
Key Projects	Rs. Mn
Ramanattukara to Valanchery bypass project (HAM)	9,571
Valanchery Bypass to Kappirikkad project (HAM)	8,159
Bangalore-Mangalore Project (Periya Shanthi to Bntwal) (EPC)	6,166
Development of Six lane Chittoor-Thatchur Highway (HAM)	5,352
Elevated Highway along Avinashi Road in Coimbatore City (EPC)	5,289
Top 5 Road Projects	34,537
Other Road Projects	6,254
Irrigation Projects	15,941
Total Orderbook as on 30th Sept 2023	56,732



Order-book: State-wise

Karnataka	
No of Projects	4
Balance Value	Rs. 8,882 mn

Kerala	
No of Projects	2
Balance Value	Rs. 17,729 mn



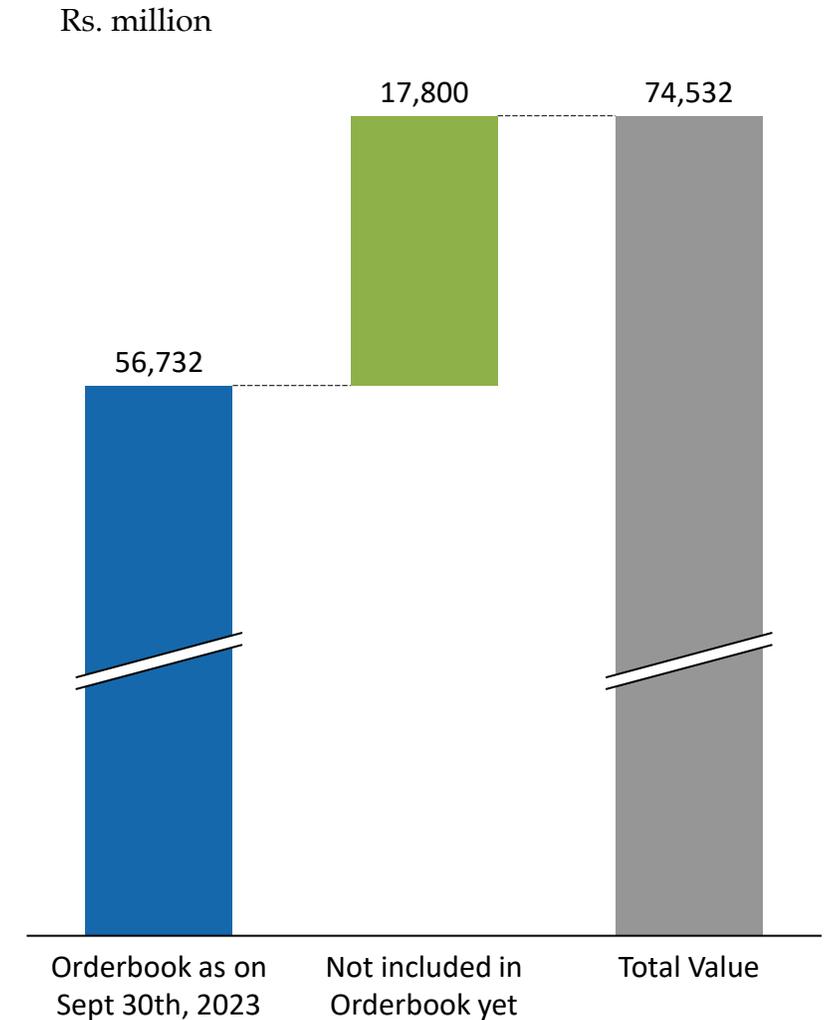
AP & Telangana	
No of Projects	15
Balance Value	Rs. 23,039 mn

Tamil Nadu	
No of Projects	5
Balance Value	Rs. 7,082 mn

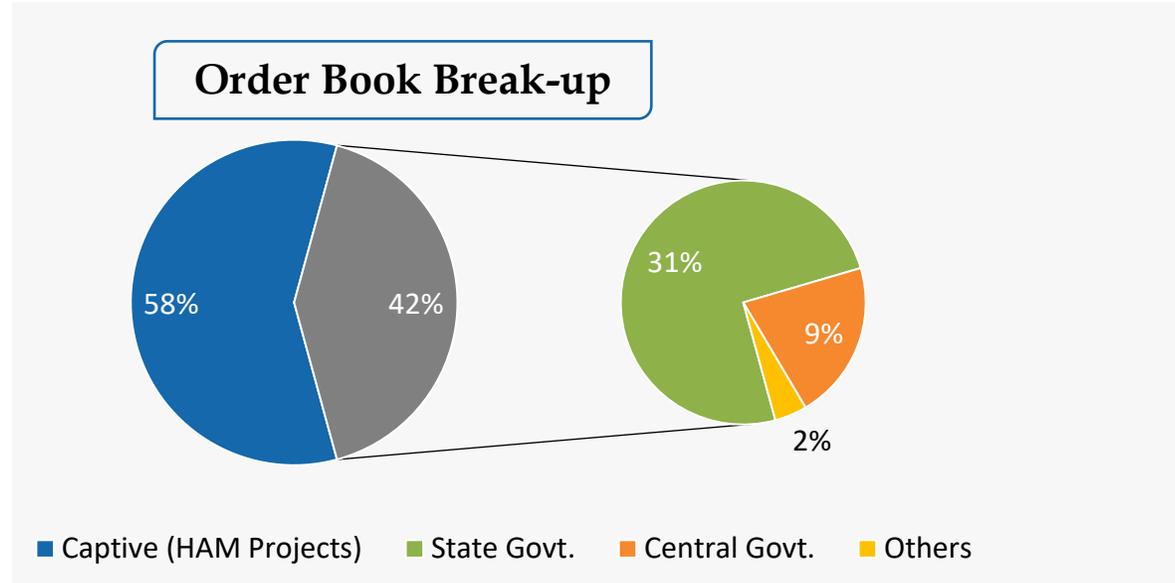
Recently Won Projects

New Projects	Rs. Million (Excluding GST)
Development of six lane access controlled Greenfield Highway from Marrisudi (ch. 285+500) to Somvarappadu (ch. 314+600) of [NH-544G] Bengaluru-Vijayawada economic corridor on HAM Mode under Bharatmala Pariyojana Phase-1 in the state of Andhra Pradesh (Package 13).	5,800*
Construction of Access Controlled four laning with paved shoulder from Mysore to Kushalnagara Section of NH-275 on Hybrid Annuity Mode under NH(O) in the State of Karnataka (Package IV)	5,750*
Construction of Access Controlled four laning with paved shoulder from Mysore to Kushalnagara Section of NH-275 under NH(O) in the State of Karnataka (Package V)	6,250*
Total	17,800

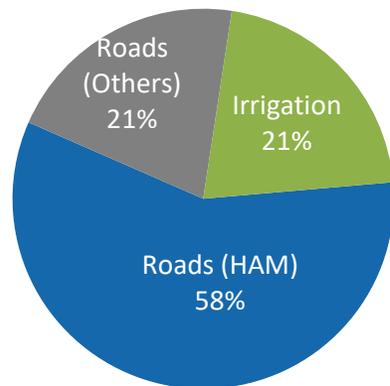
* Yet to receive Appointed Date



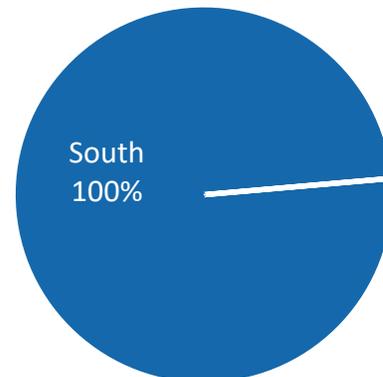
Orderbook Breakup - Rs. 74,532 Mn



Segment Wise Split



Region Wise Split



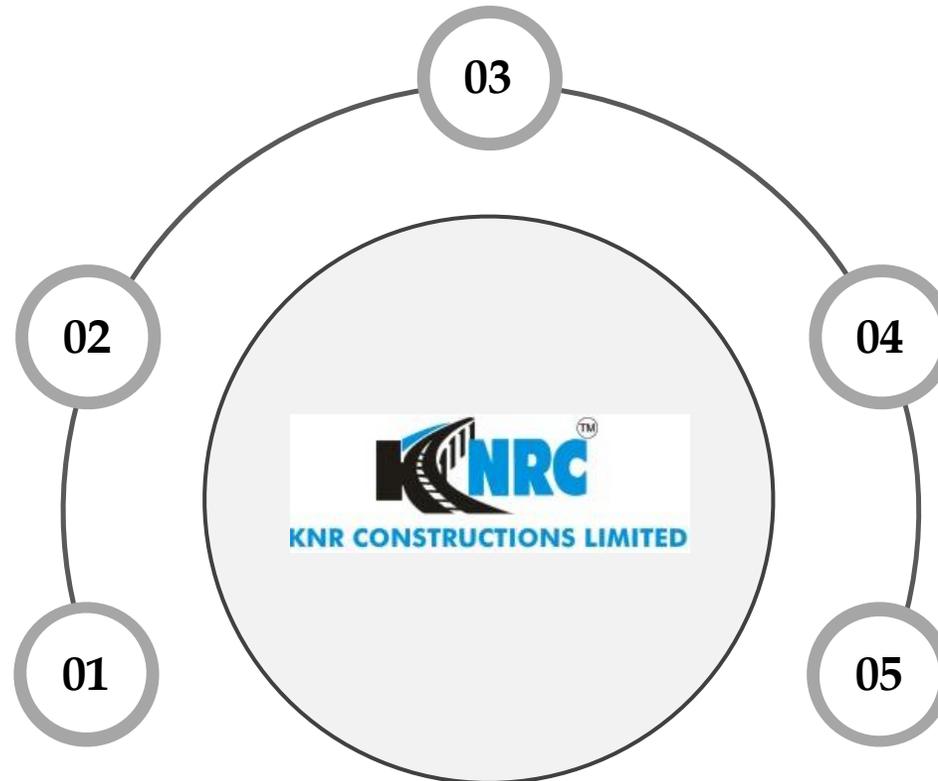
Business Strategy



Focus on Projects involving
Higher degree of engineering
skills

Focus on securing EPC
contracts from reputed
Clients and Concessionaire

Capitalise on Opportunity of
huge Infrastructure
development in Country



Continuously explores growth
opportunities by forming
strategic Joint Ventures (JVs)

Execute all the projects on
time or ahead of schedule



Financial Highlights

Standalone Financial Highlights



Financial Year	2010*	2011*	2012*	2013*	2014*	2015*	2016^	2017^	2018^	2019^	2020^	2021^	2022^	2023^
Turnover	Rs. 7,125	Rs. 7,930	Rs. 7,505	Rs. 6,921	Rs. 8,348	Rs. 8,761	Rs. 9,025	Rs. 15,411	Rs. 19,317	Rs.21,373	Rs. 22,442	Rs. 27,026	Rs. 32,726	Rs. 37,438
	\$118.6	\$132.0	\$125.0	\$115.2	\$139.0	\$140.0	\$136.1	\$238.3	\$296.9	\$306.8	\$297.7	\$369.2	\$431.7	\$ 455.4
EBITDA	Rs. 1,121	Rs. 1,356	Rs. 1,338	Rs. 1,164	Rs. 1,258	Rs. 1,261	Rs. 1,529	Rs. 2,296	Rs. 3,839	Rs. 4,270	Rs. 4,871	Rs. 5,358	Rs. 6,777	Rs. 7,217
	\$18.7	\$22.6	\$22.3	\$19.4	\$20.9	\$20.1	\$23.1	\$35.5	\$59.3	\$61.3	\$64.6	\$73.2	\$89.4	\$ 87.8
Profit before Tax (PBT)	Rs. 826	Rs. 897	Rs. 784	Rs. 670	Rs. 669	Rs. 723	Rs. 1,291	Rs. 1,632	Rs. 2,682	Rs. 2,906	Rs. 2,937	Rs. 3,811	Rs. 5,788	Rs. 7,051
	\$13.8	\$14.9	\$13.1	\$11.2	\$11.1	\$11.6	\$19.5	\$25.2	\$41.2	\$41.7	\$39.0	\$52.1	\$76.4	\$ 85.8
Profit after Tax (PAT)	Rs. 503	Rs. 568	Rs. 528	Rs. 521	Rs. 610	Rs. 730	Rs. 1,611	Rs. 1,573	Rs. 2,721	Rs. 2,633	Rs. 2,252	Rs. 2,442	Rs. 3,818	Rs. 4,988
	\$8.4	\$9.5	\$8.8	\$8.7	\$10.2	\$11.7	\$24.3	\$24.3	\$41.8	\$37.8	\$29.9	\$33.4	\$50.4	\$ 60.7
EPS **	Rs. 1.79	Rs. 2.02	Rs. 1.88	Rs. 1.86	Rs. 2.17	Rs. 2.60	Rs. 5.73	Rs. 5.59	Rs. 9.68	Rs. 9.36	Rs. 8.01	Rs. 8.68	Rs. 13.6	Rs. 17.7
	\$0.025	\$0.030	\$0.030	\$0.030	\$0.035	\$0.040	\$0.090	\$0.085	\$0.0150	\$0.135	\$0.109	\$0.119	\$0.179	\$ 0.216
Net Worth	Rs. 3,008	Rs. 3,520	Rs. 4,024	Rs. 4,521	Rs. 5,106	Rs. 5,837	Rs. 7,377	Rs. 8,955	Rs. 11,578	Rs. 14,143	Rs. 16,239	Rs. 18,678	Rs. 22,420	Rs. 27,343
	\$50.1	\$58.6	\$67.0	\$75.3	\$85.0	\$93.3	\$111.2	\$138.5	\$177.9	\$203.0	\$215.4	\$255.1	\$295.7	\$ 332.6
Debt	Rs. 740	Rs. 735	Rs. 555	Rs. 710	Rs. 867	Rs. 963	Rs. 1,125	Rs. 1,303	Rs. 2,204	Rs. 2,641	Rs. 2,141	Rs. 7	Rs. 0	Rs. 3
	\$12.3	\$12.2	\$9.2	\$11.8	\$14.4	\$16.0	\$16.9	\$20.2	\$31.6	\$37.9	\$28.4	\$0.1	\$0.0	\$ 0.0
Debt to Equity	0.25	0.21	0.14	0.16	0.17	0.17	0.15	0.14	0.19	0.19	0.13	0.00	0.00	0.00

From FY10 to FY14 1 USD = Rs. 60.059

FY15 – 1USD = Rs. 62.58; FY16-1 USD = Rs. 66.32; FY17-Rs. 64.66; FY18-Rs. 65.07, FY19-Rs. 69.66, FY20 = Rs. 75.39, FY21 = Rs. 73.21, FY22 = Rs. 75.81, FY23 = 82.22

* Above financials are based on I GAAP

** Adjusted for Bonus Issue

^ Based on IndAS

All figures in Rupees million except EPS & Debt to Equity

Standalone Financial Results



Rs. Million	FY23	FY22	YoY
Total Revenue	37,437.9	32,726.0	14%
Operating Expenses	25,795.4	21,972.1	
Employees Expenses	1,709.9	1,447.7	
Other Expenditure	2,715.4	2,528.8	
EBITDA	7,217.2	6,777.4	6%
EBITDA margin	19.3%	20.7%	
Other Income	320.9	416.8	
Depreciation	1,474.3	1,345.9	
Interest	392.7	274.4	
Exceptional Item*	1,379.7	214.0	
PBT	7,050.8	5,787.9	22%
Tax	2,062.4	1,969.9	
Current Tax	1,805.3	1,530.4	
Prior Period Tax	313.9	114.6	
Deferred Tax	-56.8	324.9	
Profit After Tax	4,988.4	3,818.0	31%
PAT margin	13.3%	11.7%	
Other Comprehensive Income	5.0	-6.3	
Total Comprehensive Income	4,993.4	3,811.7	31%

The Company has transferred its 49% stake in KNR Tirumala Infra Pvt Ltd and KNR Shankarampet Projects Pvt Ltd on 30.12.2021 for a value of Rs. 1,368.1 Mn and Rs. 1,085.1 Mn respectively, which includes repayment of 100% sub debt infused by KNRC of Rs. 885.95 Mn and Rs. 746.95 Mn respectively.

The Company has divested its balance 51% stake in KNR Tirumala Infra Pvt Ltd and KNR Shankarampet Projects Pvt Ltd on October 20, 2022 for a value of Rs 82.18 Crores and Rs 50.69 Crores respectively, and 100% stake in KNR Srirangam Infra Pvt Ltd for a value of Rs 146.55 Crores, which includes repayment of 100% sub debt infused by the Company of Rs. 30.24 Crores to CUBE Highways and Infrastructure III Pte Ltd.,

Standalone Balance Sheet



ASSETS (Rs. Million)	Mar-23	Mar-22
Non-Current Assets		
Property, plant and equipment	4,084.1	4,143.9
Capital work-in-progress	25.1	206.2
Right of Use Asset	69.2	93.1
Investment property	658.8	658.8
Other Intangible assets	0.5	0.5
Financial Assets		
Investments	1,974.6	850.6
Other Investments	3,269.3	2,563.0
Trade Receivable	295.3	0.0
Loans	32.9	31.3
Other financial assets	277.5	252.1
Deferred tax assets (Net)	1,229.3	1,182.6
Non current tax assets (Net)	267.4	256.2
Other non-current assets	714.6	1,513.8
Total Non-current assets	12,898.6	11,752.1
Current assets		
Inventories	2,340.7	2,270.4
Financial assets		
Investments in Associates held for sale	0.0	1,413.1
Other Investments	0.0	1.0
Trade receivables	9,834.5	8,493.9
Cash and cash equivalents	1,855.8	1,367.0
Bank Balances	142.7	366.0
Loans	1.1	101.0
Other financials assets	3,776.8	2,991.4
Current tax assets (Net)	0.0	50.7
Other current assets	6,146.0	4,488.0
Total Current assets	24,097.6	21,542.5
TOTAL ASSETS	36,996.2	33,294.6

EQUITY & LIABILITIES (Rs. Million)	Mar-23	Mar-22
Equity		
Equity Share capital	562.5	562.5
Other equity	26,780.3	21,857.2
Total equity	27,342.8	22,419.7
Liabilities		
Non-current liabilities		
Financial liabilities		
Borrowings	0.0	0.0
Lease Liability	56.6	64.1
Other financial liabilities	0.0	0.2
Provisions	115.0	99.7
Other non-current liabilities	112.8	106.0
Total non-current liabilities	284.4	270.0
Current liabilities		
Financial liabilities		
Borrowings	2.5	0.0
Trade Payables	3,760.4	2,945.5
Other financial liabilities	1,504.2	1,275.7
Provisions	145.8	239.6
Current Tax Liability (net)	156.8	203.5
Other current liabilities	3,799.3	5,940.7
Total current liabilities	9,369.0	10,604.9
TOTAL EQUITY AND LIABILITIES	36,996.2	33,294.6

Consolidated Financial Results



Rs. Million	FY23	FY22	YoY
Total Revenue	40,623.6	36,058.3	13%
Operating Expenses	26,320.1	22,265.7	
Employees Expenses	1,742.1	1,460.5	
Other Expenditure	3,388.3	4,345.5	
EBITDA	9,173.1	7,986.6	15%
EBITDA margin	22.6%	22.1%	
Other Income	366.8	448.7	
Depreciation	1,807.0	1,649.2	
Interest	1,530.8	1,481.1	
Share of Profit / loss of associates	-8.1	114.9	
Exceptional Item*	618.4	214.0	
PBT	6,812.4	5,633.9	21%
Tax	2,418.4	1,969.9	
Current Tax	1,812.0	1,530.4	
Prior Period Tax	313.9	114.6	
Deferred Tax	292.5	324.9	
Profit After Tax	4,394.0	3,664.0	20%
PAT margin	10.8%	10.2%	
Other Comprehensive Income	5.1	-6.0	
Total Comprehensive Income	4,399.1	3,658.0	20%

* On account of sale of balance 51% stake of KNR Tirumala Infra Pvt Ltd., KNR Shankarampet Projects Pvt. Ltd. and 100% stake of KNR Srirangam Infra Private Limited (SPVs) to Cube Highways and Infrastructure III Pte. Ltd

Consolidated Balance Sheet



ASSETS (Rs. Million)	Mar-23	Mar-22
Non-Current Assets		
Property, plant and equipment	4,480.3	4,579.5
Capital work-in-progress	25.1	206.2
Right of Use Asset	69.2	93.1
Investment property	1,327.2	903.8
Other Intangible assets	3,028.2	3,322.7
Financial Assets		
Investments	570.2	578.4
Other financial assets	295.3	0.0
Trade Receivable	8,413.7	18,703.8
Deferred tax assets (Net)	1,229.3	1,182.6
Non current tax assets (Net)	342.3	622.4
Other non-current assets	2,047.3	3,548.6
Total Non-current assets	21,828.1	33,741.0
Current assets		
Inventories	2,342.3	2,274.1
Financial assets		
Other Investments	153.2	154.2
Trade receivables	6,229.0	5,984.1
Cash and cash equivalents	1,909.8	1,473.7
Bank Balances	292.2	1,118.3
Loans	1.1	101.0
Other financials assets	3,861.8	2,957.2
Current tax assets (Net)	133.0	53.3
Other current assets	6,669.5	4,846.4
Total Current assets	21,592.0	18,962.2
TOTAL ASSETS	43,420.1	52,703.2

EQUITY & LIABILITIES (Rs. Million)	Mar-23	Mar-22
Equity		
Equity Share capital	562.5	562.5
Instruments entirely equity in nature	85.0	85.0
Other equity	27,144.5	22,629.6
Non-Controlling Interests	-313.7	2,314.4
Total equity	27,478.3	25,591.5
Liabilities		
Non-current liabilities		
Financial liabilities		
Borrowings	4,916.2	13,724.8
Lease Liability	56.6	64.1
Other financial liabilities	41.8	27.1
Provisions	138.0	626.3
Other non-current liabilities	112.8	106.0
Total non-current liabilities	5,265.4	14,548.3
Current liabilities		
Financial liabilities		
Borrowings	1,547.8	846.4
Trade Payables	3,877.0	3,070.7
Other financial liabilities	1,578.7	1,468.2
Provisions	620.0	313.8
Current Tax Liability (net)	163.5	203.5
Other current liabilities	2,889.4	6,660.9
Total current liabilities	10,676.4	12,563.4
TOTAL EQUITY AND LIABILITIES	43,420.1	52,703.2

Cashflow Statement



Particulars (Rs. Million)	Standalone		Consolidated	
	Year ended 31-Mar-23	Year ended 31-Mar-22	Year ended 31-Mar-23	Year ended 31-Mar-22
Net Profit Before Tax	7,050.7	5,787.9	6,812.5	5,633.8
Adjustments for: Non-Cash Items / Other Investment or Financial Items	430.1	1,130.0	995.1	1,846.9
Operating profit before working capital changes	7,480.8	6,917.9	7,807.6	7,480.7
Changes in working capital	-5,234.8	-1,659.5	6,082.1	-8,811.1
Cash generated from Operations	2,246.0	5,258.4	13,889.7	-1,330.3
Share of profit / loss of Associate or JV	0.0	0.0	8.1	-114.9
Direct taxes paid (net of refund)	-2,117.3	-1,826.2	-1,956.5	-1,919.2
Net Cash from Operating Activities	128.7	3,432.2	11,941.3	-3,364.4
Net Cash from Investing Activities	830.2	-2,757.4	668.1	-4,084.8
Net Cash from Financing Activities	-470.2	-389.9	-12,173.5	7,648.7
Net Decrease in Cash and Cash equivalents	488.7	284.9	436.0	199.4
Add: Cash & Cash equivalents at the beginning of the period	1,367.0	1,082.1	1,473.7	1,274.3
Cash & Cash equivalents at the end of the period	1,855.7	1,367.0	1,909.7	1,473.7

Standalone Financial Highlights

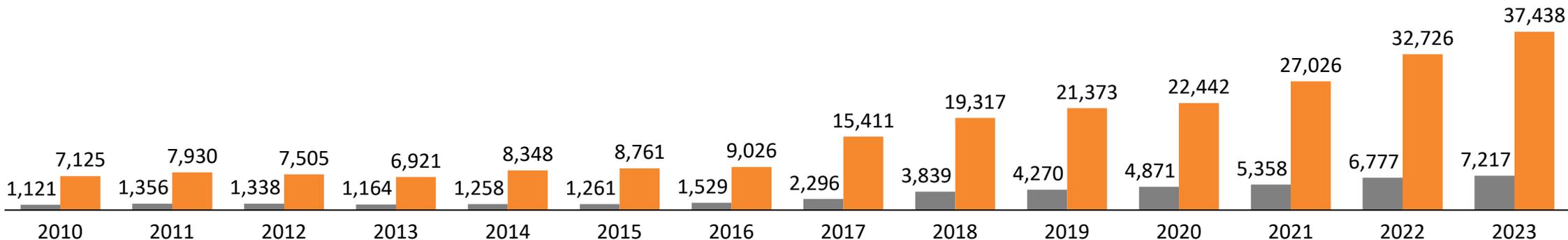


Revenue & EBITDA (Margin %)

EBITDA Margin (%)

15.7% 17.1% 17.8% 16.8% 15.1% 14.4% 16.9% 14.9% 19.9% 20.0% 21.7% 19.8% 20.7% 19.3%

EBITDA
Revenue

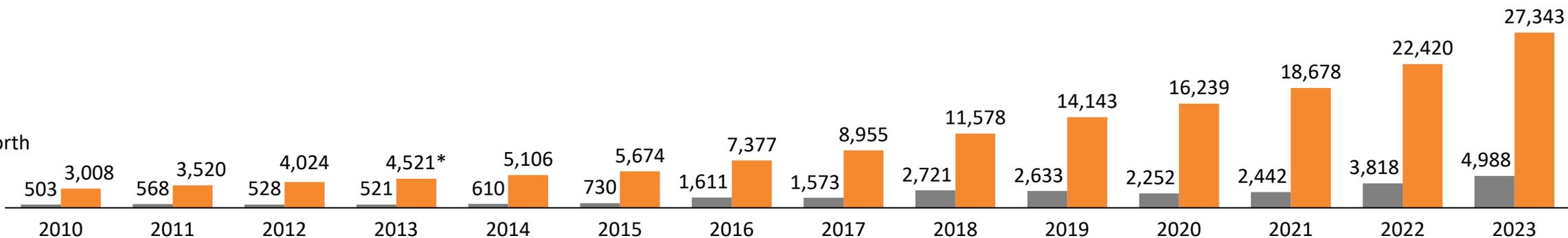


Net Profit & Net Worth (RoE)

RoE (%)

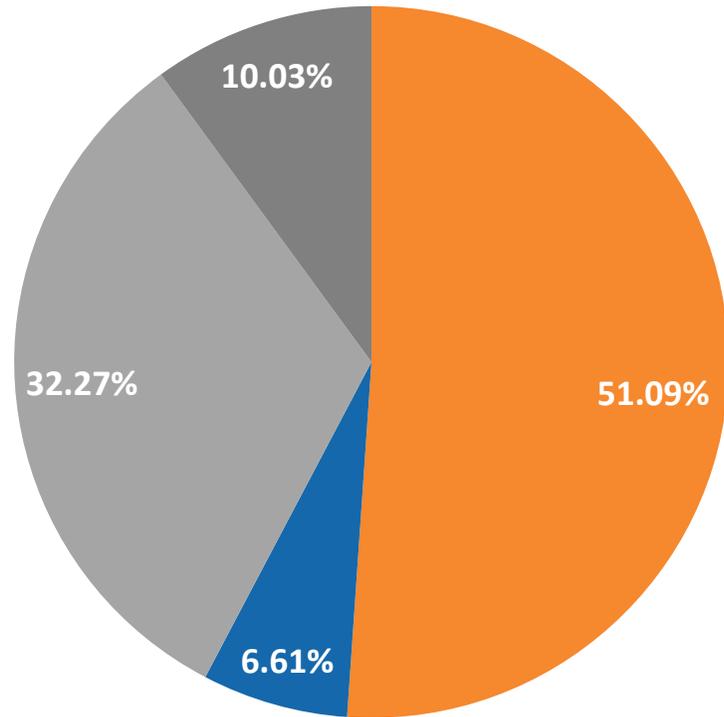
16.7% 16.1% 13.1% 11.5% 11.9% 12.9% 21.8% 17.6% 23.5% 18.6% 13.9% 13.1% 17.0% 18.2%

PAT
Net Worth



Rs. in Million

Shareholding Pattern as on 30th Sept 2023



- **PROMOTERS**
- **FOREIGN INST. INVESTORS**
- **MUTUAL FUNDS & AIFs, Insurance Co.**
- **PUBLIC & OTHERS**

Shareholders Holding more than 1% of the Equity (Other than Promoters)	% to Equity
HDFC Mutual Fund	8.40%
ICICI Prudential Mutual Fund	3.37%
DSP Mutual Fund	3.35%
SBI Mutual Fund	2.76%
Invesco Mutual Fund	1.91%
Franklin Templeton Mutual Fund	1.88%
HSBC Mutual Fund	1.84%
Axis Mutual Fund	1.38%
Tata Mutual Fund	1.35%
Canara Robeco Mutual Fund	1.18%
Nippon Life India Mutual Fund	1.15%
Kotak Mutual Fund	1.15%
Total	29.72%

For further information, please contact



SGA Strategic Growth Advisors

Company :	Investor Relations Advisors :
<p>KNR Constructions Ltd. CIN: L74210TG1995PLC130199</p> <p>Mr. K. Venkata Ram Rao (GM - Finance & Accounts)</p> <p>venkatram@knrcl.com</p> <p>Office Address: KNR Constructions Limited KNR House, 3rd & 4th Floors, Plot NO. 114, Phase - I, Kavuri Hills, Hyderabad - 500033</p> <p>www.knrcl.com</p>	<p>Strategic Growth Advisors Pvt. Ltd. CIN: U74140MH2010PTC204285</p> <p>Mr. Jigar Kavaiya / Ms. Devika Shah</p> <p>+91-9920602034 / +91-9920764659</p> <p>jigar.kavaiya@sgapl.net / devika.shah@sgapl.net</p> <p>www.sgapl.net</p>